Microsoft Dynamics 365

Country expansion - localizations for LATAM countries

Presenter(s):
Evgeny Popov – Principal Product Manager
Andrey Kviklis – Senior Product Manager
Mikhail Filatov – Principal PM Manager

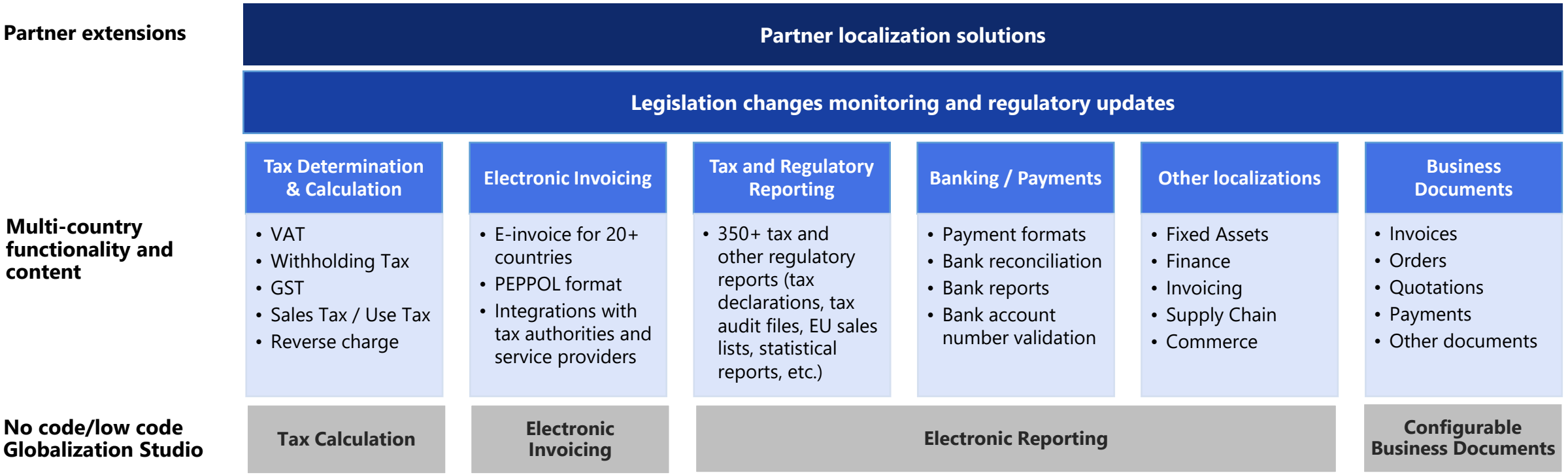
Microsoft Dynamics 365

Introduction and roadmap

Evgeny Popov

Dynamics 365 Globalization

Customers run our solution in over 210 countries/regions



https://learn.microsoft.com/dynamics365/finance/localizations/globalization-studio-overview

Investment areas

- Extending out-of-the-box country coverage

Country expansion

- Monitoring legislation changes in out-of-the-box countries and shipping timely regulatory updates

Continuous regulatory compliance

- Automating tax determination and calculation, electronic invoicing, regulatory reporting, and more
- Copilot for tax automation and regulatory compliance

Tax automation & Copilot

Country Expansion Roadmap

Current out-of-the box globalization coverage

52 countries / regions
Australia, Austria, Bahrain, Belgium, Brazil, Canada, Chile, China, Colombia (Public Preview), Costa Rica, Czech Republic, Denmark, Egypt, Estonia, Finland, France, Germany, Guatemala (Public Preview), Hong Kong SAR, Hungary, Iceland, India, Indonesia, Ireland, Italy, Japan, Kuwait, Latvia, Lithuania, Malaysia, Mexico, New Zealand, Nicaragua, Norway, Oman, Panama, Paraguay (Public Preview), Poland, Qatar, Russia, Saudi Arabia, Singapore, South Africa, Spain, Sweden, Switzerland, Thailand, The Netherlands, United Arab Emirates, United Kingdom, United States, Uruguay (Public Preview)

74 languages
Arabic (Bahrain, Egypt, Kuwait, Oman, Qatar, Saudi Arabia, UAE), Chinese (Simplified, Traditional), Czech (Czech Republic), Danish (Denmark), Dutch (Belgium, Netherlands), English (Australia, Canada, Hong Kong SAR, India, Ireland, Malaysia, Malta, New Zealand, Pakistan, Philippines, Singapore, South Africa, UK, US), Estonian (Estonia), Finnish (Finland), French (Belgium, Canada, France, Switzerland), German (Austria, Germany, Switzerland), Greek (Greece), Hebrew (Israel), Hungarian (Hungary), Icelandic (Iceland), Indonesian (Indonesia), Italian (Italy, Switzerland), Japanese (Japan), Korean (South Korea), Latvian (Latvia), Lithuanian (Lithuania), Norwegian Bokmål (Norway), Polish (Poland), Portuguese (Brazil, Portugal), Romanian (Romania), Russian (Russia), Spanish (Argentina, Bolivia, Chile, Colombia, Costa Rica, Dominican Republic, Ecuador, Guatemala, Mexico, Nicaragua, Panama, Paraguay, Peru, Spain, Uruguay, Venezuela), Swedish (Sweden), Thai (Thailand), Türkiye (Turkish), Ukrainian (Ukraine), Vietnamese (Vietnam)

2024 Wave 1

- Colombia, Guatemala, Paraguay, Uruguay

2024 Wave 2

- Bolivia, Dominican Republic, Ecuador, Peru, Venezuela

2025 Wave 1+

- Argentina
- More countries

LATAM – Status as of 10.0.40 and plans

10.0.40

Country/region	Public preview	General availability (GA)
Chile and cross-LATAM features	Available	Available (w/o e-invoicing integration)
Costa Rica	Available	Available (w/o e-invoicing integration)
Nicaragua	Available	Available
Panama	Available	Available (w/o e-invoicing integration)
Colombia	Available	2024 wave 1
Paraguay	Available	2024 wave 1
Uruguay	Available	2024 wave 1
Guatemala	Available	2024 wave 1

Plans

- **2024 wave 1:**
  - Electronic invoicing integration for Chile, Costa Rica, Panama
  - GA (including e-invoicing): Colombia, Guatemala, Paraguay, Uruguay
- **2024 wave 2 and beyond:**
  - Bolivia, Dominican Republic, Ecuador, Peru, Venezuela, Argentina

Latin America overview - Finance | Dynamics 365 | Microsoft Learn

2024 release wave 1 plan - Dynamics 365 Finance - Globalization Studio | Microsoft Learn

Overview of functionality for 14 LATAM countries

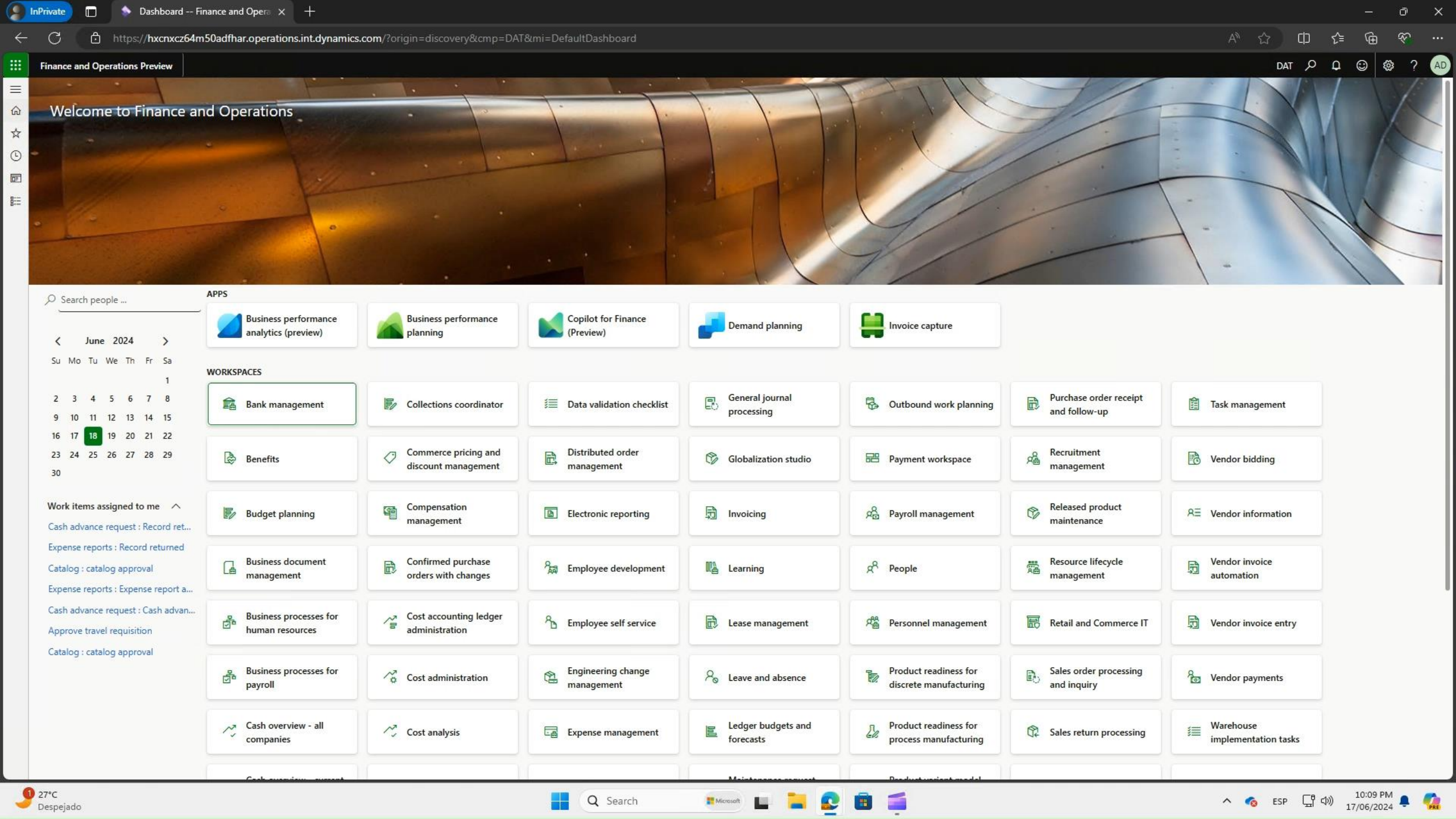
	Tax Determination & Calculation	Invoicing	Tax Audit and Reporting	Banking / Payments	Other localizations	Business Documents
Out-of-the-box features	**Cross LATAM:** • Tax setup and master data • Withholding Tax • Sales Tax Calculations	**Cross LATAM:** • Document Classification • E-invoice connector to PAC • Invoice processing **Country specific:** • E-invoice format • Support of Export, credit note, Purchase Invoice import • Other features	**Cross LATAM:** • Ledger Book report • Tax Report **Country specific:** • Inventory and Balance Sheet Book • Purchase VAT Book • Sales VAT Book • Other features	**Cross LATAM:** • Customer checks accrual process • Regional payments processing • Collection and payment documents	**Cross LATAM:** • SCM packing slip document for inventory transfer • SCM Packing Slip processing in Sales • Project Packing slip processing	**Country specific:** • Invoice layouts: SO Invoice, FTI, Project Invoice • Other document layouts
Configurable tools & services	**Tax Calculation**	**Electronic Invoicing**	**Electronic Reporting**			**Configurable Business Documents**

For complete list of features please refer to public documentation

Microsoft Dynamics 365

LATAM localization feature areas

Demo: Cross-LATAM features: Configuration


InPrivate
Dashboard -- Finance and Opera
https://hxcnxcz64m50adfhar.operations.int.dynamics.com/?origin=discovery&cmp=DAT&mi=DefaultDashboard
Finance and Operations Preview
DAT
AD
Welcome to Finance and Operations
Search people ...
June 2024
Su Mo Tu We Th Fr Sa
1
2 3 4 5 6 7 8
9 10 11 12 13 14 15
16 17 18 19 20 21 22
23 24 25 26 27 28 29
30
Work items assigned to me
Cash advance request : Record ret...
Expense reports : Record returned
Catalog : catalog approval
Expense reports : Expense report a...
Cash advance request : Cash advan...
Approve travel requisition
Catalog : catalog approval
APPS
Business performance analytics (preview)
Business performance planning
Copilot for Finance (Preview)
Demand planning
Invoice capture
WORKSPACES
Bank management
Collections coordinator
Data validation checklist
General journal processing
Outbound work planning
Purchase order receipt and follow-up
Task management
Benefits
Commerce pricing and discount management
Distributed order management
Globalization studio
Payment workspace
Recruitment management
Vendor bidding
Budget planning
Compensation management
Electronic reporting
Invoicing
Payroll management
Released product maintenance
Vendor information
Business document management
Confirmed purchase orders with changes
Employee development
Learning
People
Resource lifecycle management
Vendor invoice automation
Business processes for human resources
Cost accounting ledger administration
Employee self service
Lease management
Personnel management
Retail and Commerce IT
Vendor invoice entry
Business processes for payroll
Cost administration
Engineering change management
Leave and absence
Product readiness for discrete manufacturing
Sales order processing and inquiry
Vendor payments
Cash overview - all companies
Cost analysis
Expense management
Ledger budgets and forecasts
Product readiness for process manufacturing
Sales return processing
Warehouse implementation tasks
27°C
Despejado
Search
ESP
10:09 PM
17/06/2024

Demo: Cross-LATAM features: Invoicing

Microsoft Dynamics 365

Latam localization

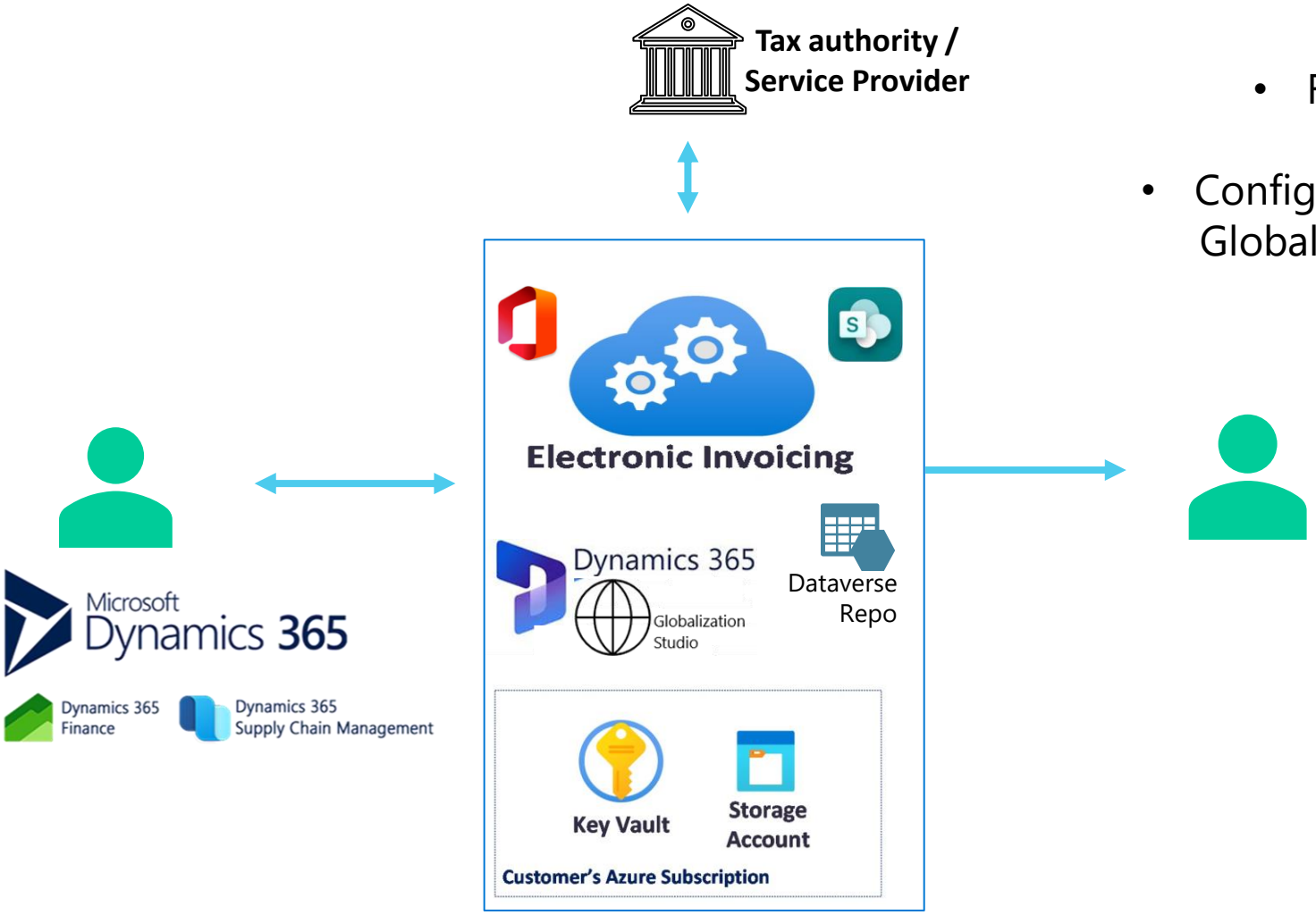
Cross-LATAM features

Microsoft Dynamics 365

Cross-LATAM features: E-invoicing

Andrey Kviklis

Electronic Invoicing Service Overview

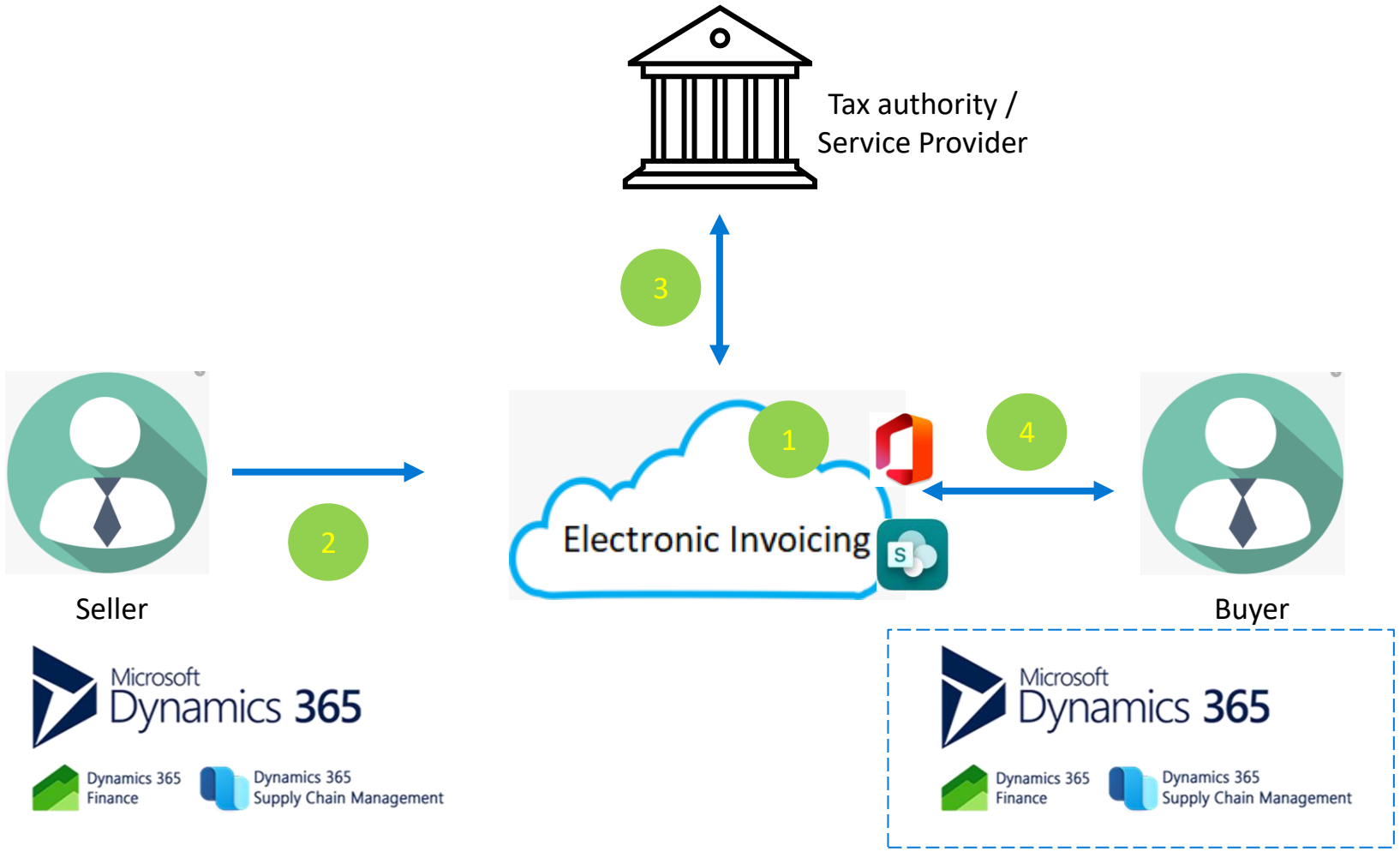


- Hyper-scalable multitenant service
- Fully-Configurable processing of e-invoices & electronic document exchange
- Configuration of the service through the setup of Globalization features in the Globalization Studio workspace

- Based on Electronic reporting
- Configurable formats & mappings are easily adaptable
- Digital signatures
- Direct integration with tax agencies
- ISV last-mile connector with EDICOM

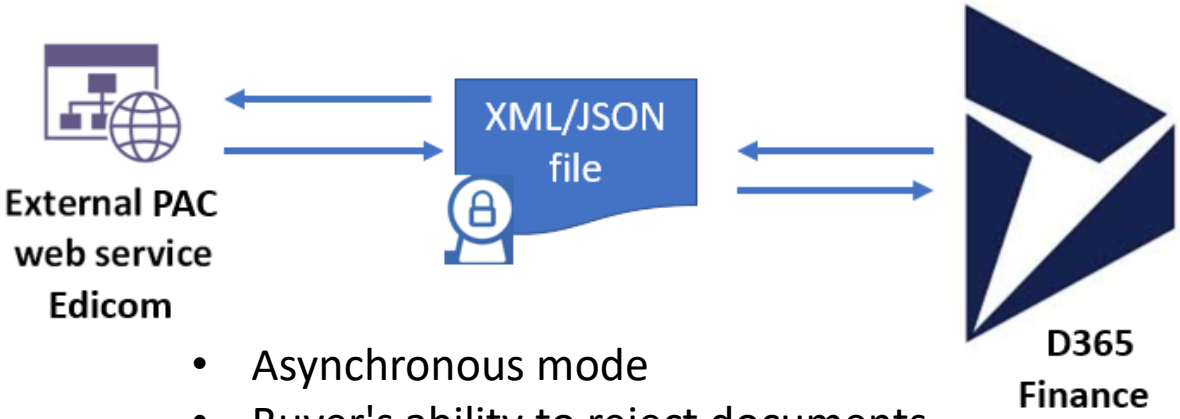
- Electronic invoicing service doesn't support on-premises deployments.

Electronic Invoicing Service Capabilities



1. **Formats** invoice data into locally regulated e-invoice formats based on structured business data.
2. **Signs** e-invoice with digital certificates per country rules.
3. **Submits** e-invoice to Tax authority's web services for processing and approval. **Logs** all events and responses.
4. **Receives** e-invoices in multiple formats and saves them in the Finance database. Integrates with MS 365 and SharePoint to automatically receive e-invoices.

E-Invoicing Service for Chile



- Asynchronous mode
- Buyer's ability to reject documents
- Update actions for submitted documents

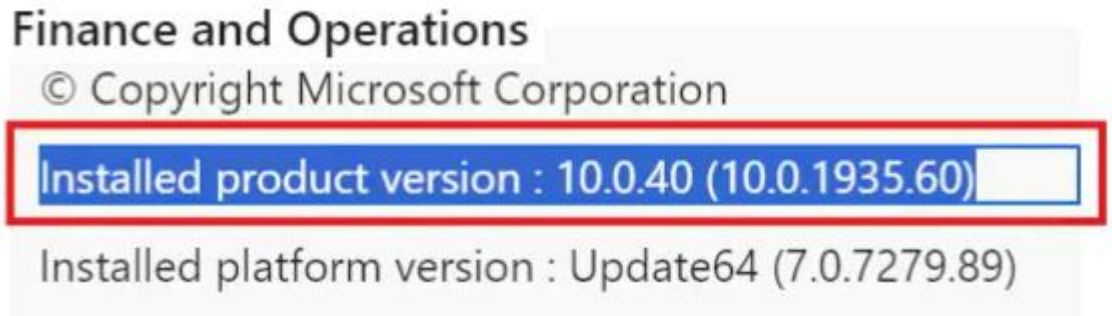
Outbound flow for sales

1. Generate XML document
2. Submit to Edicom
3. Get signed document from Edicom
4. Get invoice status from Edicom
5. Process invoice status response
6. Terminate due to buyers acknowledgement / rejection or after 8 days

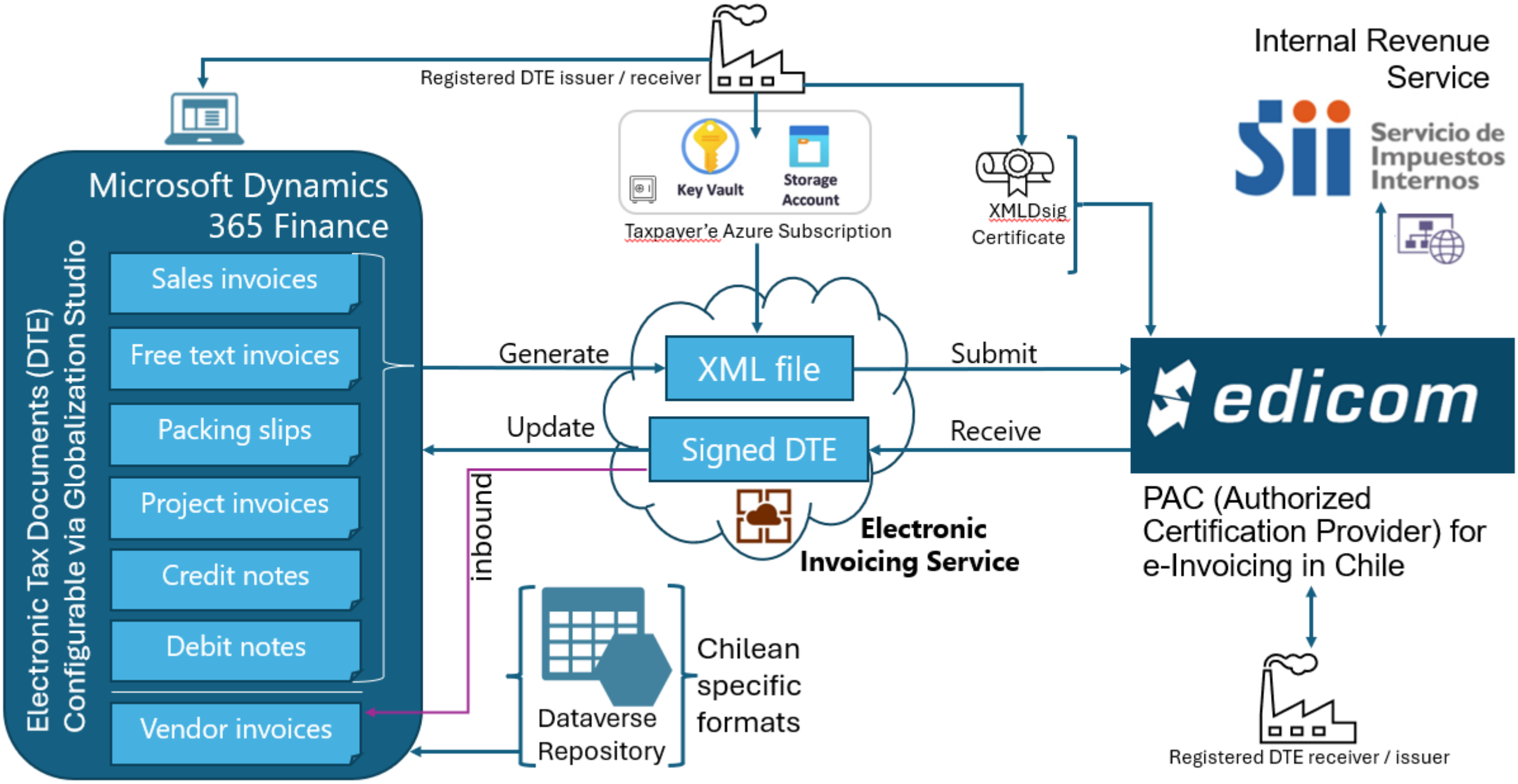
Code	Spanish name	English name	Sales order / Free text invoice	Project
33	Factura Electrónica	Invoice	Inventory e-invoice	Project e-invoice
52	Guía de Despacho Electrónica	Packing slip	e-shipping guide	e-shipping guide
56	Nota de Débito Electrónica	Debit note	Inventory e-invoice	Project e-invoice
61	Nota de Crédito Electrónica	Credit note	Inventory e-invoice	Project e-invoice
110	Factura de Exportación.	Export invoice	Inventory e-invoice	Project e-invoice
111	Nota de Débito de Exportación.	Export debit note	Inventory e-invoice	Project e-invoice
112	Nota de Crédito de Exportación	Export credit note	Inventory e-invoice	Project e-invoice

Inbound flow for purchases

1. Receive a vendor invoice
2. Perform syntactical validation
3. Send acknowledgement response to the vendor
4. Send a rejection to the vendor



E-Invoicing for Chile: last-mile connector with Edicom



Demo: E-invoicing for Chile

Microsoft Dynamics 365

E-Invoicing globalization feature for Chile

Demo: Cross-LATAM features: Banking/Payments

Microsoft Dynamics 365

Latam localization

Banking\Payments

Demo: Cross-LATAM and Chile: Accounting reporting

Microsoft Dynamics 365

Latam localization

Accounting reports

Demo: Cross-LATAM and Chile: Tax reporting

Microsoft Dynamics 365

Latam localization

Tax reports

Microsoft Dynamics 365

Resources

Evgeny Popov

Resources

- Globalization Studio overview - Finance | Dynamics 365 | Microsoft Learn
- Latin America overview - Finance | Dynamics 365 | Microsoft Learn
- 2024 release wave 1 plan - Dynamics 365 Finance - Globalization Studio | Microsoft Learn
- Electronic Invoicing service overview - Finance | Dynamics 365 | Microsoft Learn
  - TechTalk Series: Electronic Invoicing (dynamics.com)
- Regulatory Configuration Service merge to the Globalization Studio workspace - Finance | Dynamics 365 | Microsoft Learn
  - Regulatory Configuration Service Merge to Globalization Studio Workspace | February 27, 2024 (dynamics.com)

Let’s stay connected!

- FastTrack LinkedIn
  - https://www.linkedin.com/company/fasttrackdynamics365/
- Dynamics 365 Community YouTube page
  - https://www.youtube.com/@MSD365Community/
- Subscribe for upcoming TechTalk notification
  - https://aka.ms/D365TechTalksSubscribe

QUESTIONS

Dankie Faleminderit **Shukran** Chnorakaloutioun Hvala Blagodaria

Děkuji **Tak** Dank u Tänan Kiitos **Merci** Danke Ευχαριστώ A dank

Mahalo תודה **Dhanyavād** Köszönöm Takk Terima kasih **Grazie** Grazzi

감사합니다 Paldies Choukrane Ačiū **Благодарам** ありがとうございました

谢谢 Баярлалаа **Dziękuję** Obrigado Mulţumesc **Спасибо** Ngiyabonga

Ďakujem Tack Nandri Kop khun **Teşekkür ederim** Дякую Хвала Diolch

Microsoft Dynamics 365