

# What's New in Project Operations – 2023 Release Wave 2

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Martin Walker





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# Agenda

- 
- What's New 2023 Release Wave 2 - Feature Reviews
  - Q&A



# Generate project plan using Copilot



On a project, a project manager can generate the WBS using generative AI.

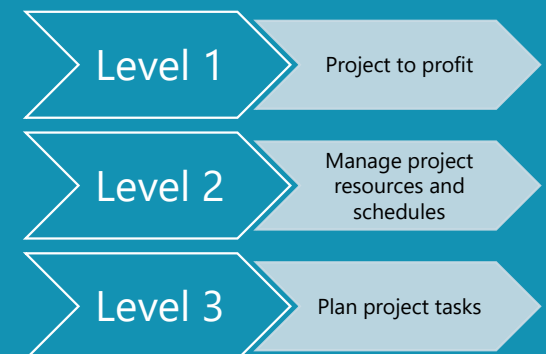
Once the project description is updated, generative AI can produce a hierarchical task structure for the project with durations.

The project manager can then edit the task plan for any changes, add or remove tasks, edit durations, and add dependencies between tasks with a great starting point.

## Deployment type:



## Business Process Catalog Reference



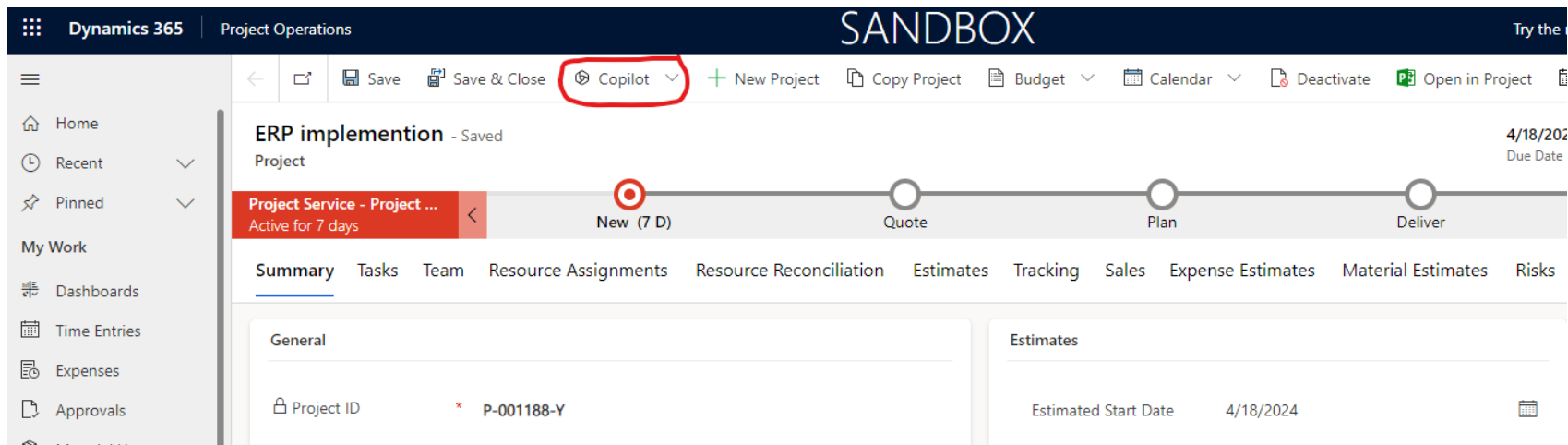


# Use Case – Generate project plan

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations resource/non-stock to manage their projects.

As project manager for D365 implementation, June Law wants to create a project plan.

To prepare the project plan quickly and more efficiently, June Law would like to use the new “Task plan” feature in co-pilot to auto-populate the tasks in work breakdown structure which she could then use to make updates.

















# Increase WBS limits to 1,500 tasks



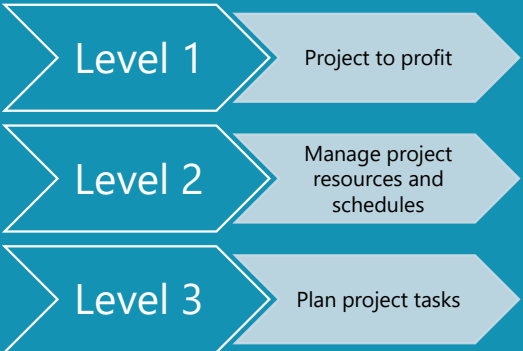
This feature enhances the flexibility and complexity of project planning and management by providing an enhanced capability to generate comprehensive work breakdown structures for up to 1000 tasks.

It empowers you to create structures that are twice as extensive as the current limit

## Deployment type:



## Business Process Catalog Reference





# Display save status notification for WBS changes

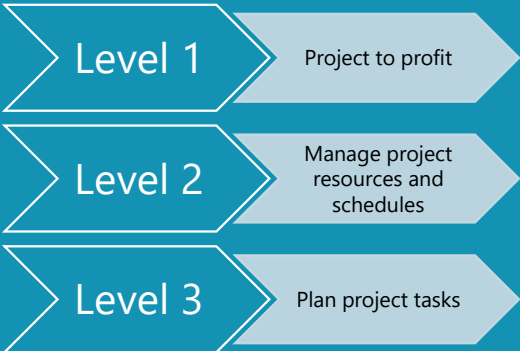


This feature displays the status of an ongoing save operation to anyone viewing the project in Project Operations.

## Deployment type:



## Business Process Catalog Reference





# Display save status notification for WBS changes

TT FY 23 W2 00002 - Saved

Project

Project Service - Project ...  
Active for 25 days

New

Quote

Summary

Tasks

Team

Resource Assignments

Resource Reconciliation

Grid

Board

Timeline

Charts

Assignments

...

Name

Quick look

1	▼ Project Delivery
2	Implement
3	Prepare
4	Operate
5	Hyper-care
6	post Go-live

Name

Quick look

In-Progress

TT FY 23 W2 00002 - Saved

Project

Project Service - Project ...  
Active for 25 days

New

Quote

Summary

Tasks

Team

Resource Assignments

Resource Reconciliation

Grid

Board

Timeline

Charts

Assignments

...

Name

Quick look

1	▼ Project Delivery
2	Implement
3	Prepare
4	Operate
5	Hyper-care
6	post Go-live

Name

Quick look

Saved

Recent changes you've made couldn't be saved. F

Grid

Board

Timeline

Charts

Filters (0)

Conditional coloring

Name

1	PcsTest_REDMOND-truongdo-Task2e221
---	------------------------------------

Failed



# Remove team member limits for externally scheduled projects

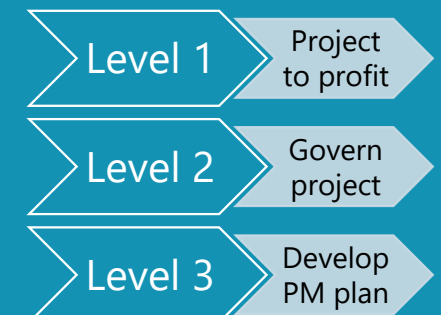


This feature allows customers using externally scheduled projects to assign more than 300 team members per externally scheduled project. This limit was designed to accommodate Project for the web and is not required for projects that use other project management tools.

## Deployment type:



## Business Process Catalog Reference





# Get recommendations on best resources for your project



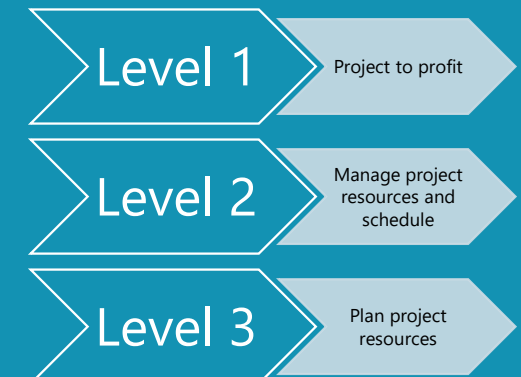
Resource recommendations capability aids Project Managers to review the resources intuitively, compare multiple resources, shortlist and proceed to book them for the project.

**Resource Challenges:** Availability and skill match are common challenges in resource scheduling for project managers.

**Balancing Priorities:** Project managers must balance cost, utilization, availability, and skill match, which can sometimes conflict.

**Employee vs. External Resource:** Choosing between an employee and an external resource significantly impacts business viability and profitability.

Deployment type:



Project to profit

Manage project resources and schedule

Plan project resources



# Get recommendations on best resources for your project

## Prerequisite

### Feature Control

- Enable Resource Recommendation Engine Feature in Project Operations

### Enable below dataflow

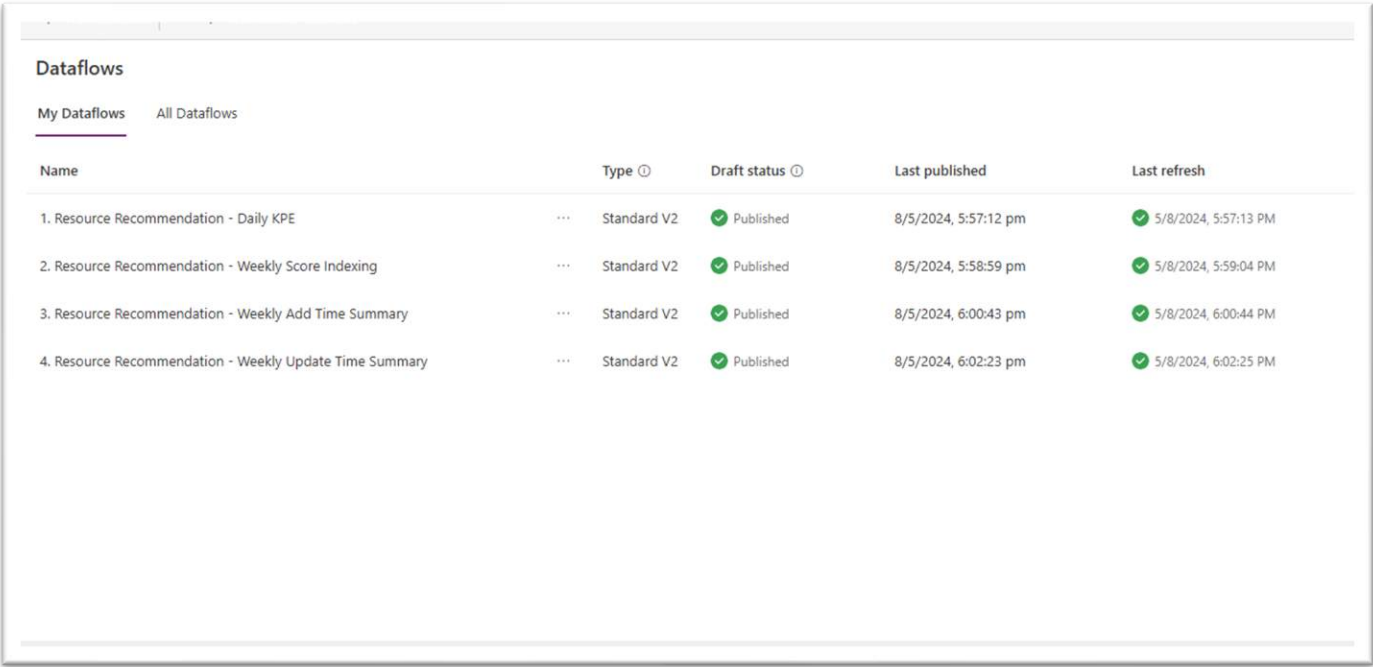
1. Resource Recommendation - Daily KPE
2. Resource Recommendation - Weekly Scoring Indexing
3. Resource Recommendation - Weekly Add Time Summary
4. Resource Recommendation - Weekly Update Time Summary

### Activate these dataflows in sequence

*Check the refresh timestamp against all these dataflow before using the feature.*

### References:

[Prerequisites to use resource recommendations \(preview\) | Microsoft Learn](#)



The screenshot shows a web interface for managing dataflows. At the top, there's a header 'Dataflows' with two tabs: 'My Dataflows' (selected) and 'All Dataflows'. Below the tabs is a table with the following columns: 'Name', 'Type', 'Draft status', 'Last published', and 'Last refresh'. The table contains four rows of dataflows, all of which are 'Standard V2' type and have a 'Published' status (indicated by a green checkmark). The 'Last published' and 'Last refresh' timestamps are all from August 5, 2024.

Name	Type	Draft status	Last published	Last refresh
1. Resource Recommendation - Daily KPE	Standard V2	✓ Published	8/5/2024, 5:57:12 pm	✓ 5/8/2024, 5:57:13 PM
2. Resource Recommendation - Weekly Score Indexing	Standard V2	✓ Published	8/5/2024, 5:58:59 pm	✓ 5/8/2024, 5:59:04 PM
3. Resource Recommendation - Weekly Add Time Summary	Standard V2	✓ Published	8/5/2024, 6:00:43 pm	✓ 5/8/2024, 6:00:44 PM
4. Resource Recommendation - Weekly Update Time Summary	Standard V2	✓ Published	8/5/2024, 6:02:23 pm	✓ 5/8/2024, 6:02:25 PM







# Enable default financial dimensions for bookable resources



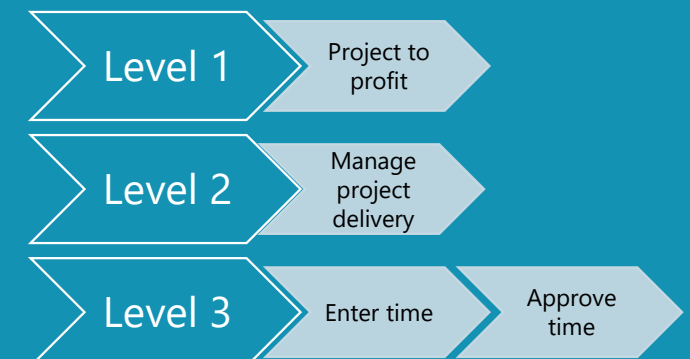
This feature recognizes the financial dimensions specified on the employee from time entries and brings the employee reference into the integration journal.

The employee's financial dimensions applies to the integration journal, and costs will be posted with the employee's financial dimensions to both the project subledger and the associated general ledger voucher.

Deployment type:



## Business Process Catalog Reference





# Use case to enable default financial dimensions for bookable resources

Contoso Robotics USA (USPM) is a professional services company who implement ERP for various organisation. Contoso will be using project operations resource/non-stock to manage their projects.

All employees are expected to submit their timesheet weekly by 4 pm on Friday.

In the employee master, Contoso Robotics capture the service line financial dimension of each employee so that it gets captured while timesheet is being processed in project operations.

- Adi is a Solution Architect, working in the Business Application department.
- He is setup as an employee in the Employee master of USPM with "Strategy Consulting" as the Service line financial dimension.
- When Adi is submitting his timesheet in Project Operations , Adi's resource is linked to the integration journal and cost should be posted with the financial dimension into the project subledger and associated general ledger voucher with financial dimension mapped.





# Worker to Bookable resource

## Prerequisite

### Required Dual write solutions

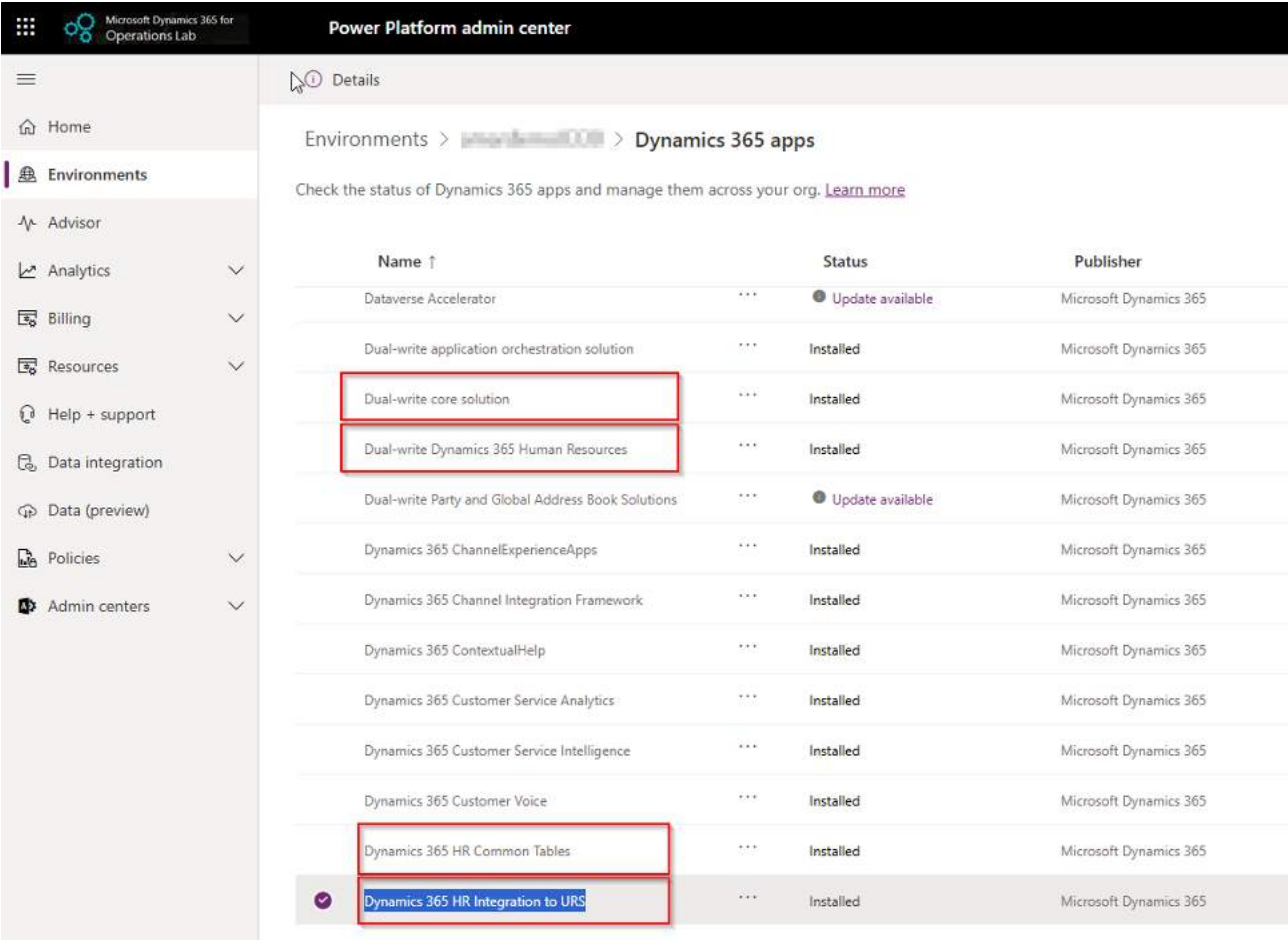
- Dual-write core solution
- Dynamics 365 HR common tables
- Dual-write Dynamics 365 Human Resource
- Dynamics 365 HR Integration to URS

### Dual Write maps –Initial Sync from FO>CE

- *Worker*
- *Certificate type*
- *Skills*
- *Rating level*
- *Rating model*

### References:

[Human resources to bookable resource integration - Human Resources | Dynamics 365 | Microsoft Learn](#)



Power Platform admin center

Environments > [Environment](#) > Dynamics 365 apps

Check the status of Dynamics 365 apps and manage them across your org. [Learn more](#)

Name ↑	Status	Publisher
Dataverse Accelerator	Update available	Microsoft Dynamics 365
Dual-write application orchestration solution	Installed	Microsoft Dynamics 365
Dual-write core solution	Installed	Microsoft Dynamics 365
Dual-write Dynamics 365 Human Resources	Installed	Microsoft Dynamics 365
Dual-write Party and Global Address Book Solutions	Update available	Microsoft Dynamics 365
Dynamics 365 ChannelExperienceApps	Installed	Microsoft Dynamics 365
Dynamics 365 Channel Integration Framework	Installed	Microsoft Dynamics 365
Dynamics 365 ContextualHelp	Installed	Microsoft Dynamics 365
Dynamics 365 Customer Service Analytics	Installed	Microsoft Dynamics 365
Dynamics 365 Customer Service Intelligence	Installed	Microsoft Dynamics 365
Dynamics 365 Customer Voice	Installed	Microsoft Dynamics 365
Dynamics 365 HR Common Tables	Installed	Microsoft Dynamics 365
Dynamics 365 HR Integration to URS	Installed	Microsoft Dynamics 365



# Enable default financial dimensions for bookable resources

## Prerequisite

### Required Dual write solutions

- Dynamics 365 HR Integration to URS

### Feature (to be enabled in FO)

- Use employment default dimensions on integration journals

### Dual Write maps –Initial Sync from CE>FO

- *Project worker resource import*

### References:

[Financial dimension defaults | Microsoft Learn](#)

Finance and Operations

Search for a page

Feature management

Do not enable new features automatically

Ne 33

New

Not enabled

Scheduled

All

Filter

Feature name	Status	Enable date	Feature added	Feature state	Module
Use employment default dimensions on integration journals	✓	6/18/2024	3/8/2024		Project management and accounting

⏹ Stop

⏸ Pause

⛶ Add mapping

💾 Save as

🔄 Refresh tables

🩺 Table map health check

ⓘ The table map is currently using a read only version and is in running state. Any changes made to the mappings will not be saved. Please go back and stop the table map

Dual-write > Project worker resource import (bookableresources)

Table mappings

Activity log

Initial sync details

Queued records

Catch-up errors

Details

Finance and Operations apps.Project worker resource import

Microsoft Dataverse.Bookable Resource

Filter mappings by keyword

Column	Map type	Column	Issues
PERSONNELNUMBER [PERSONNELNUMBER]	<	cdm_workeridid.cdm_workernumber [Worker (Worker Number)]	
PROJCDRESOURCEID [PROJCDRESOURCEID]	<	bookableresourceid [Bookable Resource]	



Skills | Adi VJ

Standard view


Filter


Skill	Level type	Level	Level date	Examiner	Years of experi...	Verified	Verified by	
	Actual							







    Options 

Skills | Adi VJ

Standard view 

 Filter

Skill	Level type	Level	Level date	Examiner	Years of experi...	Verified	Verified by	
	Actual							

--	--	--	--	--	--	--	--	--





Home

Recent

Pinned

Resources

Resources

Schedule Board

Utilization

Requirements

Bookings

Requests

Settings

Roles

Skills

Proficiency Models

Priorities














Requirement Statuses

Booking Statuses

Scheduling Paramete...



Resources


   Save  Save & Close  New  Show Work Hours  Deactivate  Delete  Refresh  Check Access  Process  Assign  Flow  Share

Adi VijayShankar - Saved

Bookable Resource













General Project Service Scheduling Work Hours Omnichannel Time Entries Related Show Chart  New Time Entry  Add Existing Time Entry  Refresh  Flow  Run Report  Excel Templates  Export Time Entries  Show As

Time Entry Associated View

 Filter by keyword



- Home
- Recent
- Pinned
- Resources
  - Resources
  - Schedule Board
  - Utilization
  - Requirements
  - Bookings
  - Requests
- Settings
  - Roles
  - Skills
  - Proficiency Models
  - Priorities
  - Requirement Statuses
  - Booking Statuses
  - Scheduling Paramete...

←   Save  Save & Close + New  Show Work Hours  Deactivate  Delete  Refresh  Check Access  Process  Assign  Flow 

 Share


## Adi VijayShankar - Saved

Bookable Resource

General Project Service Scheduling Work Hours Omnichannel **Time Entries** Related

 Show Chart +  New Time Entry  Add Existing Time Entry  Refresh  Flow  Run Report  Excel Templates  Export Time Entries  Show As

### Time Entry Associated View

 Filter by keyword



# Create budgets with summarization during estimate import

GA

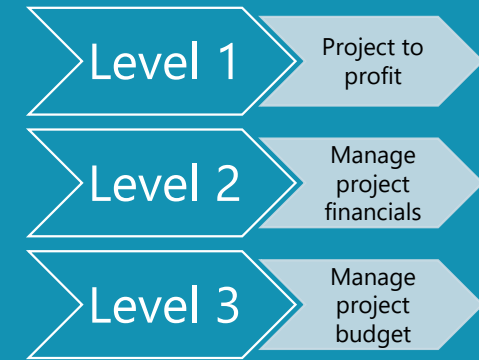


This feature enables flexible forecast line creation from budgets by summarizing budget lines at a task, role, or contract level for better forecast management.

Deployment type:



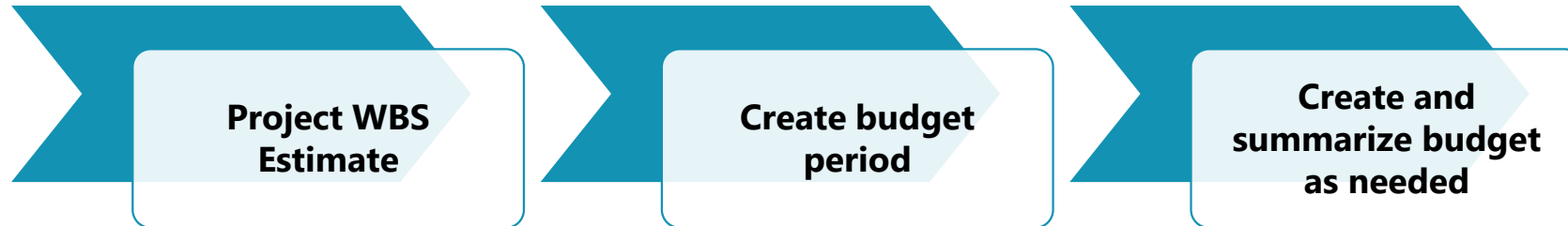
## Business Process Catalog Reference





# Use Case – Support historical tracking using project sales budget

June Law, the project manager has already created task plan and assigned the generic roles for the tasks and now while she wants to generate budget based on the estimate. Although, while generating the budget she wants it to be generated at higher aggregate level for cost budgets.





## Actuals

Actual Start	---
Actual Finish	---
Actual Labor Cost	\$0.00
Actual Expense Cost	\$0.00
Actual Material Cost	\$0.00
Actual Total Cost	\$0.00
Effort Completed (Hours)	0.00

## Timeline

AI Assisted Reports (Reporting Entity)

Overall Project Status  
Comments  
Status Updated On



## Actuals

Actual Start	---	
Actual Finish	---	
Actual Labor Cost	\$0.00	
Actual Expense Cost	\$0.00	
Actual Material Cost	\$0.00	
Actual Total Cost	\$0.00	
Effort Completed (Hours)	0.00	

## Timeline

Status Updated On: ---

AI Assisted Reports (Reporting Entity)





## Actuals

Actual Start	---	
Actual Finish	---	
Actual Labor Cost	\$0.00	
Actual Expense Cost	\$0.00	
Actual Material Cost	\$0.00	
Actual Total Cost	\$0.00	
Effort Completed (Hours)	0.00	

## Timeline

Status Updated On ---

AI Assisted Reports (Reporting Entity)



# Support historical tracking using project sales budget

GA



## Versioned Snapshot:

Project managers can create these snapshots at different project lifecycle stages, accommodating revisions and scope changes.

## Budget Revisions:

Project managers can revise the project sales budget when encountering new scopes or changes. This enables ongoing tracking of billed sales against the updated budget.

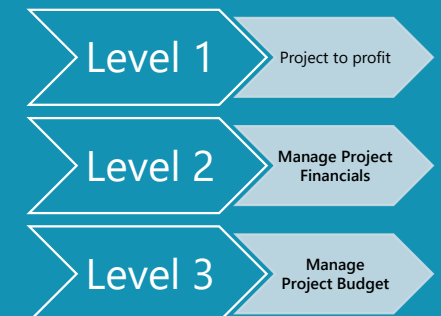
This feature helps with planning Project budget management and time-phased forecasting

[Create and delete project sales budgets | Microsoft Learn](#)

## Deployment type:



## Business Process Catalog Reference





# Use Case – Support historical tracking using project sales budget

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations resource/non-stock to manage their projects. Definition of budget and proper versioning in case of any revisions becomes the import ask by project managers.

June Law, while working on a project can easily create budget based on estimate defined and in case of any possible changes after project execution has started, she will be able to revise the project budget by creating a new version.









TT FY 23 W2 00008 - Saved  
Project

9/28/2024 5:30 AM  
Due Date

\$77,648.00  
Estimated Labor Cost

3.13  
Cost Consumption %

4.50  
Progress %



Summary Tasks Team Resource Assignments Resource Reconciliation Time phased estimates Budget Tracking Sales Task Billing Setup Estimates Risks Calendar Actuals Related

General

Project ID P-001229-F

Name TT FY 23 W2 00008

Description Budget definition project

Owning Company USPM

Customer Gamma Solutions

Scheduling engine Project for the Web

Currency US Dollar

Scheduling Engine Project for the Web

Contracting Unit Contoso Robotics US

Project manager Kumar Amar

Status

Overall Project Status ---

Comments ---

Status Updated On ---

Estimates

Estimated Start Date 7/21/2024

Finish Date 9/28/2024 5:30 AM

Effort (Hours) 400.00

Estimated Labor Cost \$77,648.00

Estimated Expense Cost \$0.00

Estimated Material Cost \$0.00

Estimated Total Cost \$77,648.00

Calendar

Schedule mode Fixed effort

Hours per day 8.00

Hours per week 40.00

Days per month 20

AI Assisted Reports (Reporting Entity)

Actuals

Actual Start ---

Actual Finish ---

Actual Labor Cost \$2,430.00

Actual Expense Cost \$0.00

Actual Material Cost \$0.00

Actual Total Cost \$2,430.00

Effort Completed (Hours) 18.00

Timeline

Search timeline

Enter a note...

Highlights

Recent

Modified on: 9:39 PM

Note modified by Kumar Amar

Project budget creation from selected source completed success:  
The budget has been created successfully with 6 budget ...

View more



Save Save & Close Copilot New Project Copy Project Budget Calendar Deactivate Open in Project Book Delete Refresh Project Totals Share

TT FY 23 W2 00008 - Saved  
Project

9/28/2024 5:30 AM  
Due Date

\$77,648.00  
Estimated Labor Cost

3.13  
Cost Consumption %

4.50  
Progress %



Summary Tasks Team Resource Assignments Resource Reconciliation Time phased estimates Budget Tracking Sales Task Billing Setup Estimates Risks Calendar Actuals Related

**General**

Project ID: P-001229-F

Name: TT FY 23 W2 00008

Description: Budget definition project

Owning Company: USPM

Customer: Gamma Solutions

Scheduling engine: Project for the Web

Currency: US Dollar

Scheduling Engine: Project for the Web

Contracting Unit: Contoso Robotics US

Project manager: Kumar Amar

**Status**

Overall Project Status: ---

Comments: ---

Status Updated On: ---

**Estimates**

Estimated Start Date: 7/21/2024

Finish Date: 9/28/2024 5:30 AM

Effort (Hours): 400.00

Estimated Labor Cost: \$77,648.00

Estimated Expense Cost: \$0.00

Estimated Material Cost: \$0.00

Estimated Total Cost: \$77,648.00

**Calendar**

Schedule mode: Fixed effort

Hours per day: 8.00

Hours per week: 40.00

Days per month: 20

AI Assisted Reports (Reporting Entity)

**Actuals**

Actual Start: ---

Actual Finish: ---

Actual Labor Cost: \$2,430.00

Actual Expense Cost: \$0.00

Actual Material Cost: \$0.00

Actual Total Cost: \$2,430.00

Effort Completed (Hours): 18.00

**Timeline**

Search timeline

Enter a note...

Highlights

Recent

Modified on: 9:39 PM

Note modified by: Kumar Amar

Project budget creation from selected source completed success: The budget has been created successfully with 6 budget ...

View more

- Home
- Recent
- Pinned
- My Work
- Dashboards
- Time Entries
- Expenses
- Approvals
- Material Usage
- Projects
  - Projects
  - Schedule Board
  - Resource Utilization
  - Resources
  - Roles
  - Contract Workers
  - Project Reports
- Purchasing
  - Vendors
  - Purchase Price Lists
  - Subcontracts
  - Contracted Resource...
  - Materials on Order
  - Subcontract Mileston...
  - Vendor Invoices
- Projects



# Assess issues and risks using project manager Copilot

GA



The project manager can be on top of the project and leverage copilot to assess risks and issues with minimal effort.

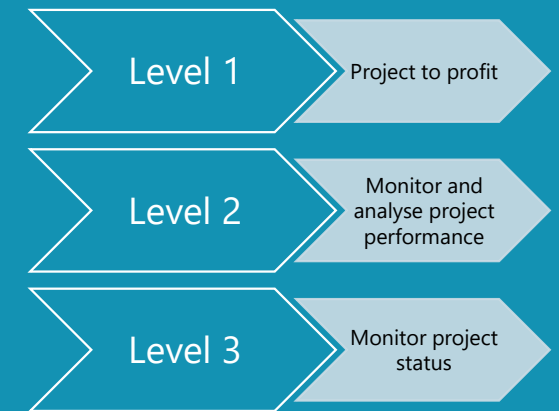
With Copilot, the project manager can do:

- Periodic Assessment:
  - Copilot assesses the project periodically.
  - Data on risks and issues is recorded in Project Operations.
- Risk Mitigation:
  - Copilot generates mitigation plans for identified risks.
  - Project managers can customize these plans.

Deployment type:



## Business Process Catalog Reference





using. Learn more at <https://go.microsoft.com/fwlink/?linkid=2239705>

- Status report
- Task plan
- Risk Assessments

New Quote Plan Deliver Complete (53 D) Close

## General

### Estimates

**Actuals**

Actual Start	4/29/2024
Actual Finish	---
Actual Labor Cost	\$37,430.00
Actual Expense Cost	\$0.00
Actual Material Cost	\$0.00
Actual Total Cost	\$37,430.00
Effort Completed (Hours)	164.00

Schedule mode	* Fixed effort
Hours per day	* 8.00
Hours per week	* 40.00

### Timeline

- Search timeline
- Enter a note...
- Highlights
- Recent

### Cost Budget



# Generate status reports with project manager Copilot



Every project manager must send status reports periodically. Usually, these reports contain information relating to the progress of work, budgets, and schedule tracking.

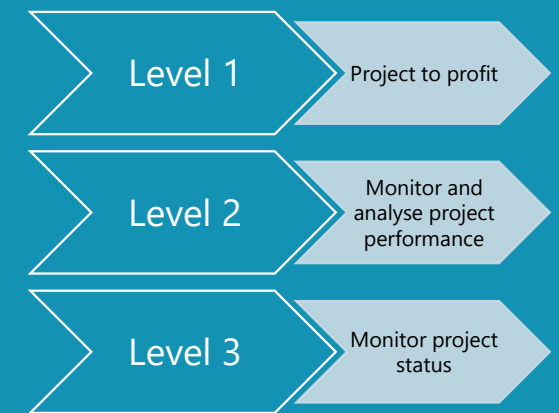
With generative AI, this currently manual task and overhead can be automated. The topics in the status report will cover the following and more:

- Budget tracking
- Vendor and employee productivity
- Work progress and deliverable tracking
- Profitability and revenue targets
- Invoicing status

## Deployment type:



## Business Process Catalog Reference



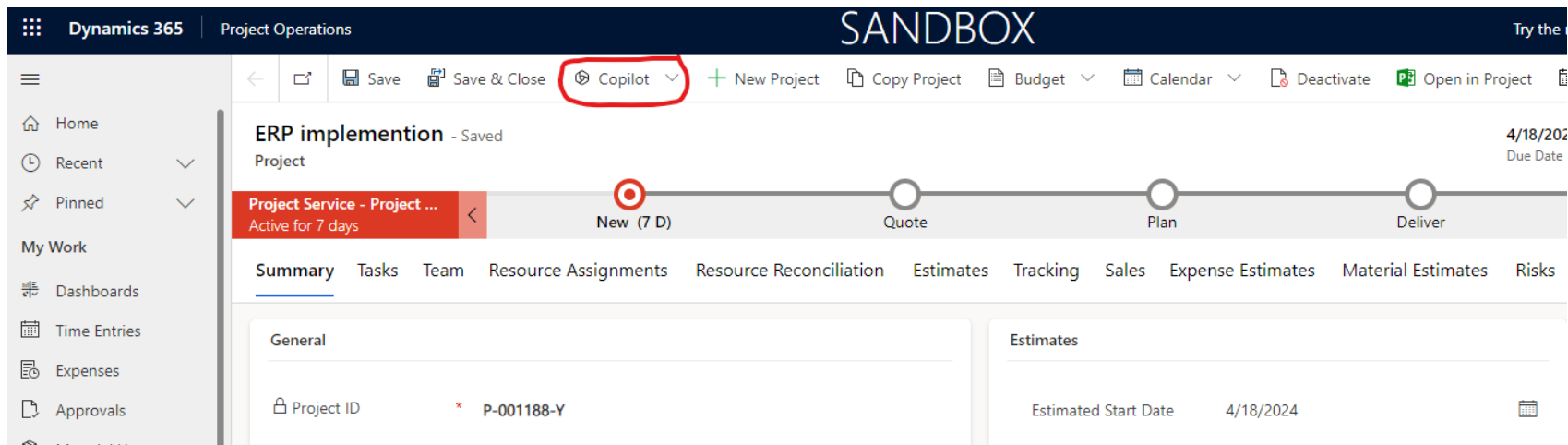


# Use Case – Generate status report

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations resource/non-stock to manage their projects.

As project manager for D365 implementation, June Law wants to create an internal status report.

To prepare the status report quickly and more efficiently, June Law would like to use the new “internal report” feature in co-pilot.





Time Entries

Expenses

Approvals

Material Usage

Projects

Projects

Schedule Board

Resource Utilization

Resources

Roles

Contract Workers

Project Reports

Purchasing

Vendors

Purchase Price Lists

Sub contracts

General

Project ID

\*

P-001099-S

Name

\*

MWDemoProject3

Description

Software implementation project

Owning Company

\*

USPM

Customer

MWDemoCustomer3

Scheduling engine

Project for the Web

Currency

US Dollar

Scheduling Engine

Project for the Web

Contracting Unit

\*

Contoso Robotics US

Project manager

\*

MW

Martin Walker

Estimates

Estimated Start Date

8/29/2023

Finish Date

3/2/2024

Effort (Hours)

1,500.00

Estimated Labor Cost

\$362,160.00

Estimated Expense Cost

\$7,000.00

Estimated Material Cost

\$0.00

Estimated Total Cost

\$369,160.00

Actuals

Actual Start

---

Actual Finish

---

Actual Labor Cost

\$1,351.00

Actual Expense Cost

\$0.00

Actual Material Cost

\$0.00

Actual Total Cost

\$1,351.00

Effort Completed (Hours)

5.00

Calendar

Schedule mode

\*

Fixed effort

Timeline

Search timeline

Enter a note...

Subcontracts

Contracted Resource...

Materials on Order

Subcontract Milesto...

Vendor Invoices

P

Projects

Status

Overall Project Status

---

Comments

---

Status Updated On

---

Hours per day

\*

8.00

Hours per week

\*

40.00

Days per month

\*

20

Get started

Capture and manage all records in your timeline.



# Use deferrals for stock or production project scenarios



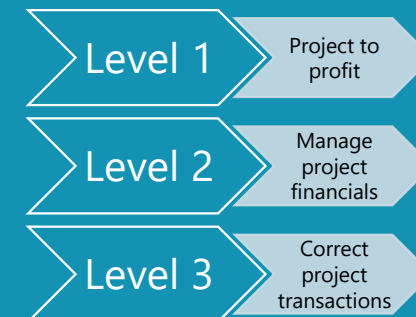
This feature includes the following capabilities:

- Configure cost and revenue deferrals for different project transaction types.
- Record deferred cost and revenue to the project subledger.
- Adjust project transactions with cost and revenue deferrals

Deployment type:



## Business Process Catalog Reference





# Use case for deferrals for stock or production project scenarios

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations stocked deployment to manage their projects.

Contoso's customer agrees to pay for a yearly subscription for support contract upfront. However, Contoso would like to create a deferral schedule to enable project cost for the service to be deferred monthly. Also, Contoso would like to generate bills for the entire year as subscription fee for services .

Contoso USA can configure and use advanced cost and revenue deferrals. A deferral schedule can be created to enable project revenue for the service to be recognized monthly. This approach helps manage revenue for the project, because it can be recognized when it's earned.



# Project groups

Project group	Name
TM_Def	Time and materials with defe...

General

Project type

Time and material

Ledger posting search priority

Category

Line property search priority

Project

Default line property

Billable

Verify cost against remaining for...

☐ No

Ledger

Post costs - hour

Deferred

Post costs - expense

Deferred

Post costs - item

Deferred

On-account invoicing

Balance

Accrue revenue - hour

☐ No

Accrue revenue - expense

☐ No

Accrue revenue - item

☐ No

Accrue revenue - fee

☐ No

Deferred revenue - hour

☒ Yes

Deferred revenue - expense

☒ Yes

Deferred revenue - item

☒ Yes

Deferred revenue - fee

☒ Yes

Estimate

Cost accounts

Revenue accounts



# Cancel PO receipts with connected item requirements



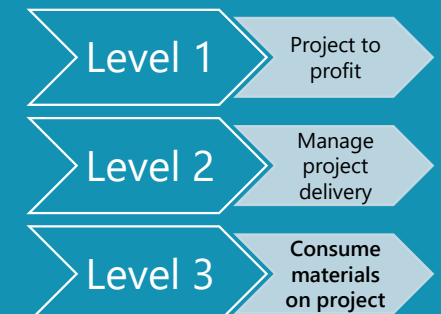
This feature allows you to cancel the product receipt for purchase orders - created from projects, not invoiced and associated with item requirements.

This feature will:

- Cancel posted item requirement packing slip
- Create reversal for posted project transaction
- The original entry and reversal entry are connected and aren't available for further adjustment

## Business Process Catalog Reference

Deployment type:





← ≡ Edit + New Delete Purchase order Purchase Manage Receive Invoice Retail Warehouse Transportation General Options

⚙️ 📄 0 ↻ 📧

Generate

Receipts list  
Product receipt  
Intercompany picking list

Pro forma receipts list  
Pro forma product receipt

Journals

Receipts list  
Product receipt

All purchase orders | Standard view

# 00000230 : US\_SI\_000006 - Capable Sales and Service

Received  
Received Confirmed

Lines Header

## Summary by Copilot

## Purchase order header

## Purchase order lines

+ Add line + Add lines Add products Remove Purchase order line Financials Inventory Product and supply Update line Warehouse Engineering change

	Ty...	Budget check r...	Line number	Item number	Product name	Procurement category	Variant number	CW quantity	CW unit	Quantity	Unit	Unit price	Adjusted unit ...	Disc
			1	S0018	Hardware: Network device					10.00	ea	3,144.00	0.00000	

## Line details



# Progress-based billing on fixed-price contracts

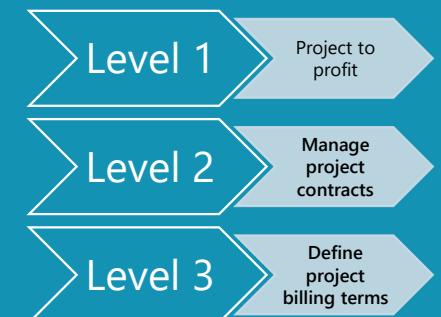


Microsoft Dynamics 365 Project Operations currently supports a milestone-based billing schedule so that companies can invoice their customers at predetermined amounts and dates during course of the project. However, a variation of this exists where a portion of the milestone is invoiced each period instead of the whole milestone. This feature enables project managers to split the value of the contract into a distinct schedule of values that are invoiced based on the progress of the work.

## Deployment type:



## Business Process Catalog Reference





- Home
- Recent
- Pinned
- Customers
- Customers
- Contacts
- Products
- Price Lists

Sales

LeadsOpportunitiesQuotesProject Contracts

Transactions

Approved TimeApproved ExpensesJournalsActuals

Billing

Retainers and Adv...Available Retainer...

Save

Save & Close

Delete

Refresh

Check Access

Flow

Word Templates

Run Report

Share

MWTC1FP1 - Saved

Order Line · Project Information

General · Chargeable Roles · Chargeable Categories · Project Contract Line Details · Progress based invoice schedules · Customers · Related

Billing Start Date 8/5/2024

Generate Periodic Mil...

<input type="checkbox"/> Milestone N... * ↑	Project	Project T...	Milestone Amount %	Next invoice %	Next i...	Next in... *	Billing S...	Invoic... %
<input type="checkbox"/> 08/31/2024			\$50,000.00	20.0000	\$10,0...	Ready f...	Not Sta...	\$0.00
<div><div><div><input type="checkbox"/> Project Contract Line Customer ↑</div><div>Milestone Amount %</div><div>Milestone Date</div><div>Invoice Status</div><div></div></div><div><div><input type="checkbox"/> A Datum Corporation</div><div>\$40,000.0000</div><div>8/31/2024</div><div>Not Ready for invoicing</div><div></div></div><div><div><input type="checkbox"/> A Datum Corporation</div><div>\$10,000.0000</div><div>8/31/2024</div><div>Ready for invoicing</div><div></div></div></div> <div>Rows: 2</div>								
<input type="checkbox"/> > 09/30/2024			\$50,000.00	40.0000	\$20,0...	Ready f...	Not Sta...	\$0.00
<input type="checkbox"/> 10/31/2024			\$50,000.00	75.0000	\$37,5...	Ready f...	Not Sta...	\$0.00
<div><div><div><input type="checkbox"/> Project Contract Line Customer ↑</div><div>Milestone Amount %</div><div>Milestone Date</div><div>Invoice Status</div><div></div></div><div><div><input type="checkbox"/> A Datum Corporation</div><div>\$10,000.0000</div><div>10/31/2024</div><div>Not Ready for invoicing</div><div></div></div></div> <div>Rows: 6</div>								



# Improved project invoicing usability and performance

GA

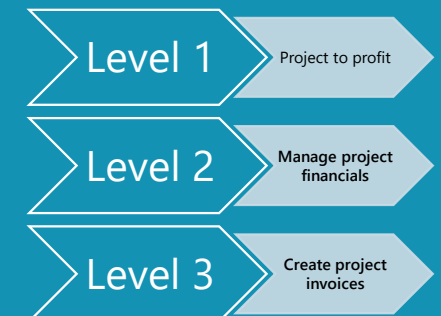


Improvements to the invoice revision (correction) process that significantly reduces the time to correct project-based lines on proforma invoices.

Deployment type:



## Business Process Catalog Reference





# Improved project invoicing usability and performance

One of the critical aspects of project manager role is ensuring accurate and timely invoicing, newly added efficiencies help manage the projects effectively. The new usability investment that she can leverage are

With just a few clicks, PM efficiently reviews upcoming invoices in the project management system, identifying discrepancies with ease.

Correcting billable hours by selecting relevant transactions, effortlessly revising them, and ensuring accurate invoice amounts.

Adding missed billable items to the invoice during the review, ensuring a seamless process and preventing revenue gaps.

Flagging complex transactions for later review, maintaining focus on critical tasks without losing sight of important issues.

Evaluates the impact of changes on the invoice amount, gaining confidence to approve it.

Improvement in the scale and throughput which leverages xMultiple paradigms and parallelize CRUD options

These enhancements help the project manager to efficiently manage Projects financials, ensuring quick invoice generation, maintaining operational metrics, and satisfying clients.



# Support for intercompany vendor invoices in resource and non-stocked based scenarios

GA

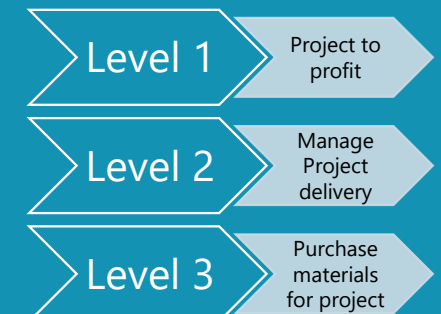


Project Operations resource-based scenarios require support for intercompany vendor invoices. This feature allows the accounts payable team to record the intercompany invoice received from the supplier. There are scenarios where a supplier provides services to more than one legal entity and creates one invoice as required by the terms and conditions.

Deployment type:



## Business Process Catalog Reference

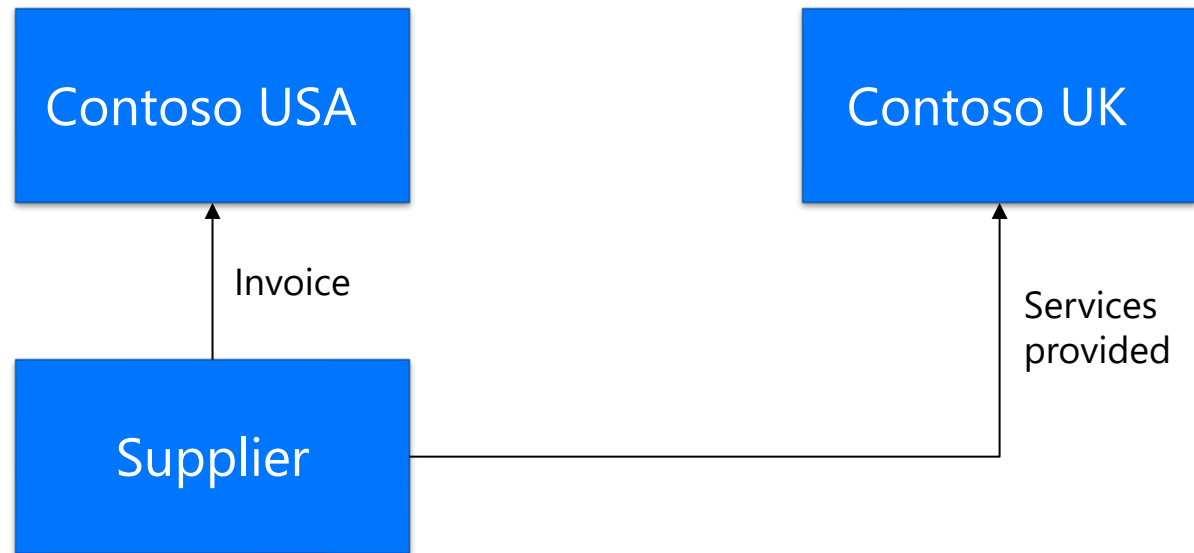




# Use Case

Contoso Consulting is a professional services company who implement ERP for various organisation, they have presence in UK and USA. Contoso will be using project operations resource/non-stocked deployment to manage their projects.

Contoso subcontracts tax services for their customers. These services are required for customers of Contoso UK (GBPM) and Contoso USA (USPM) and the supplier is based in the US. In this context, the supplier can send an invoice for services performed for customers of Contoso UK to Contoso USA.





Save

New

Delete

Match product receipts

Update match status

Totals

Post

Default from: Product receipt quantity

Attachments (0)

Vendor invoice

Financials

Review

Process

Options

Actions

Apply prepayment

Open lines in Excel

Vendor Invoice | Standard view

SPV001 : ABC Contractors

Lines

Header

Vendor invoice header

VENDOR

Company

uspm

Invoice account

ABC1001

ABC Contractors

INVOICE IDENTIFICATION

Number

SPV001

Invoice description

RELATED DOCUMENTS

Purchase order

Product receipt

Purchase agreement

INVOICE DATES

Invoice received date

7/10/2024

Invoice date

7/10/2024

Purchase order

Date of vendor VAT register

Posting date

7/10/2024

Due date

7/10/2024

INVOICE STATUS DETAILS

On hold

No

Match status

Not performed

Header budget check results

Budget check not performed

Lines

+ Add line

Remove

Invoice line

Financials

Inventory

Update line

Budget ch...	Item number	Item name	Procurement category	Deferred	Quantity	Unit	CW quantity	CW unit	Unit price	Line net a...	Product receipt qu...	Price match	Purchase order	Product re...	Auto-gene...
			Subcontract labor	No	10.00	ea			100.00	1,000.00	Not performed	Not performed			

Line details

Line details

Setup

Product

Price and discount

Project

Foreign trade

Fixed assets

Financial dimensions: 1099

PROJECT IDENTIFICATION

Project company

gbpm

Project ID

P-001162-N

Activity number

Project category

Default-Expense

Item number

Line property

Chargeable

Role

Resource name

TRANSACTION

Transaction ID

USPM-014272

Project date

7/10/2024

COST PRICE

Quantity

10.00

Unit price

100.00

Net amount

1,000.00



# Block vendor payments for vendor invoices until PM approval

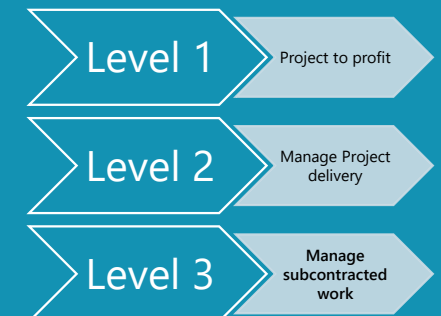
GA



This feature:

- Allows the accounts payable clerk to record the subcontractor invoice but holds the payments for project manager approval.
- Ensures the project manager approves the subcontractor invoices, performs three-way matching in Dataverse, and reconciles the invoice with the services delivered.
- Enables the accounts payable team to make the subcontractor payments using payment journals or the payment proposal process after the project manager gives approval.

Deployment type:





# Use Case

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations resource/non-stocked deployment to manage their projects.

Contoso subcontracts tax services for their customers. After the completion of the task and validation of the invoice receipted from the subcontractor, the project manager would like to approve the payment before it is processed by accounts payable.



Standard view ▾

## Project management and accounting parameters

General

Financial

Intercompany

Set up invoicing options

Number sequences

Project Operations on Dynamics 365

Customer Engagement

### Set up financial information for projects

#### DETAIL LEDGER POSTING

Invoice

Total ▾

#### DETAIL WIP LEDGER POSTING

Post costs

Total ▾

Accrue revenue

Total ▾

Estimate

Total ▾

#### PROJECT - SALES TAX

Sales tax group method

Project ▾

Item sales tax group method

Item number ▾

Fixed price milestone item sales tax gr...

HOURS ▾

Calculation date type

Invoice date ▾

Display the default description text of ...

☐ No

#### LEDGER

Automatically set accounting date to ...

☒ Yes

#### ACCOUNTS RECEIVABLE FINANCIAL DIMENSIONS

Allow updates to project dimensions f...

☒ Yes

#### VENDOR INVOICE

Manual verification by PM is required

☒ Yes

Block vendor payments till PM confir...

☒ Yes



Vendor transactions | Cov19 : ABC1001

Standard view 

Show

Date \_\_\_\_\_

All

7/2/2024

☐ Hide currency revaluations

List	General	Payment	Promissory note	Settlement	Remittance	History	1099	Financial dimensions
------	---------	---------	-----------------	------------	------------	---------	------	----------------------

## LEDGER

Transaction type

## Purchase order

### Correction

☐ No

### Posting profile

Default

### Posting definition

## FOREIGN CURRENCY REVALUATION

Last foreign currency revaluation adju...

Last foreign currency revaluation adju...

Last foreign currency revaluation adju...

Reason code

Reason comment

## Invoice

Cov19

Approved

☒ Yes

Personnel number

000020

Invoice payment release date

Release date comment

Approved date

1/11/2023

Document

Document date

Date of vendor VAT register

Tax invoice ID - purchase

Prepayment failure

Receive document date



# Expense mobile app



The new expense mobile app lets you easily enter expense details on the go. You can capture receipts using the camera on your phone, and then match them with credit card or cash expenses. The expense mobile app will be available both on iOS and Android mobile devices.

Dynamics 365 expense management mobile app can perform the following tasks:

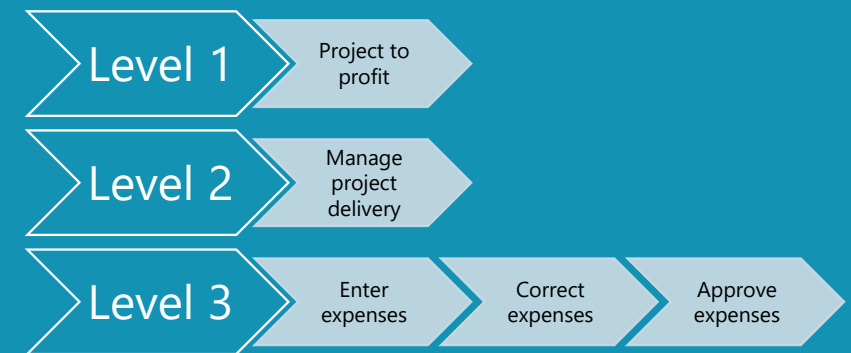
- Create expenses and expense reports.
- Use OCR to capture photos of receipts and extract relevant information.
- Create new receipts, attach and detach receipts, and delete receipts.
- Save, submit, and recall expense reports as needed.
- Access the app from the Power Apps mobile app for real-time expense submission.
- Access the app to approve the expense reports.
- Customize the app to fit your organization's needs.

[TechTalk – Expense mobile app for Dynamics 365 Project Operations](#)

Deployment type:



## Business Process Catalog Reference





# Support prospects on quotes

GA



- A new feature has been implemented to handle the conversion of prospective accounts (prospects) into customer accounts.
- This feature includes user interface components and validation logic, enabling seamless transition and accurate quote generation for a wider range of accounts.

## Business Process Catalog Reference

### Deployment type:





# Support prospects on quotes

Create an account with type "Prospect".

Use this Account for creation of Quote.

When this quote is "closed as won" this needs to be ensured that prospect is to be converted as "Customer".

←

↶

Save

Save & Close

+ New

Open org chart

Deactivate

Connect

⌵

Add to Marketing

PT

Prospect Account

Summary

Project

←

↶

Save

Save & Close

Activate Quote

+ New

Copy

Recalculate

Delete

Refresh

Check Access

E

Prospect TT Quote - Saved

Quote · Project Quote Information ⌵

Summary

Project Lines

Analysis

Related ⌵

ACCOUNT INFORMATION

Account Name

Name \*

Prospect TT Quote

Company

Customer \*

Prospect Techtalk ×

Account Number

Account Manager \*

KA Kumar Amar ×

Parent Account

Product Price List \*

Sales price list ×

Relationship Type

Currency \*

US Dollar ×

Ticker Symbol

Status Reason

In Progress

Product Price List

Requested Date

7/5/2024

Currency

Expiration Date

7/31/2024

Language

Opportunity

---

Created On

Not-to-exceed Limit

---

Description

---

Quote ID

\* ⌵

USPMQUO-01035-J1X0Q4

Revision ID

\* ⌵

0

Owning Company

\* ⌵

USPM

Contracting Unit

\* ⌵

Contoso Robotics US

Competitive analysis

Comparison To Customer Budgets - By Quote Line

No data available.

Sales price lists

UB

US Bill Rates

US Bill Rates 2020

1/2/2014



# Copy quotes and contracts across legal entities

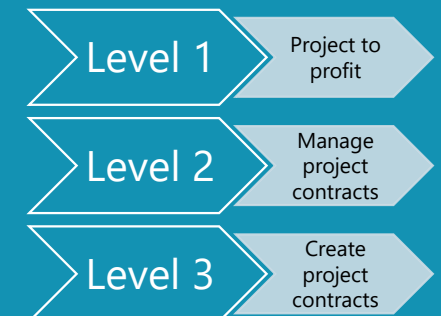


The feature empowers you with the capability to explicitly indicate and define the desired target legal entity, customer, and business unit during the process of duplicating or replicating a quote or contract.

With this functionality, you have complete control and flexibility in specifying the precise entities and units involved in the replication process, thereby enhancing efficiency and accuracy in managing quotes and contracts within their respective contexts.

## Business Process Catalog Reference

### Deployment type:





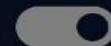
# Use Case

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations Resource /Non-stocked deployment to manage their projects across various regions.

June Law, the Sales manager has already created quote for services provided by Contoso Consulting USA to a customer. June Law wants to create a quote for service provided by Contoso Consulting UK which is similar to the quote prepared earlier for Contoso Consulting USA.

**Note:** This can also be used to copy contracts across legal entities.





Home



Recent



Pinned



## Customers



Customers



Contacts



Price Lists

## Sales



Leads



Opportunities



Quotes



Project Contracts

## Transactions



Save

TNM2 - Saved

Order

Summary

Contract Line

Sales Order Number



Owning Company



Name



Customer



Account Manager



Product Price List



Opportunity



## Copy Contract



Select the properties and the pricing option for the new contract.

Topic



TNM2-copy

Customer

 [Olive and Cherry S...](#)

Contracting Unit

 [Contoso Robotics ...](#)

Currency

 [US Dollar](#)

Request Delivery Date



7/2/2024



Copy Pricing

No

OK

Close



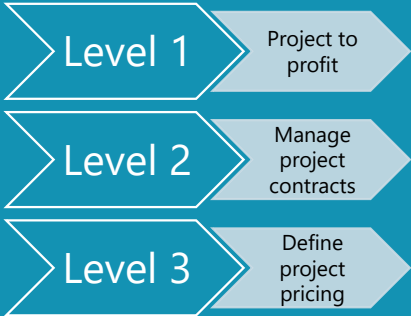
# Support cost-plus pricing for resource time



Currently, Project Operations supports the ability to define a bill rate across multiple dimensions. However, the cost is presently not a supposed configuration. This new feature provides the ability to define line items in a sales price rate as a function of a related cost rate. Enabling these capabilities supports less risk-averse contracting models such as cost plus.

## Business Process Catalog Reference

Deployment type:





# Use Case

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations resource/non-stocked deployment to manage their projects.

## **Scenario 1 :**

When billing the customers , Contoso consulting USA need to have a 25% margin over the cost incurred when resources book time against the project. Using this feature the sales price for the resources time can be arrived as a markup on the cost actual ensuring the margin is constantly maintained

## **Scenario 2:**

When billing the customers , Contoso consulting USA want to provide 20% discount on the cost incurred for project managers time and 40 % discount on account managers time as an initial fee was already collected as collateral to start the work. Using this feature, we can define a price based on role and give a -ve value to markup





Save



Save & Close



Deactivate



Delete



Refresh



Check Access



Flow



## New Role Price - Saved

Role Price

General

Date Effective Overrides

Related



Resourcing Company



[INPM](#) ×



Resourcing Unit



[Contoso Robotics Global](#)

Unit Schedule



[Time](#)

Unit



[Hour](#) ×



Description

---

### Pricing

Price Calculation



Markup over transaction cost

Price



Markup over transaction cost

15.00

Currency



[Indian Rupee](#)



# Explore advanced subcontract capabilities

GA

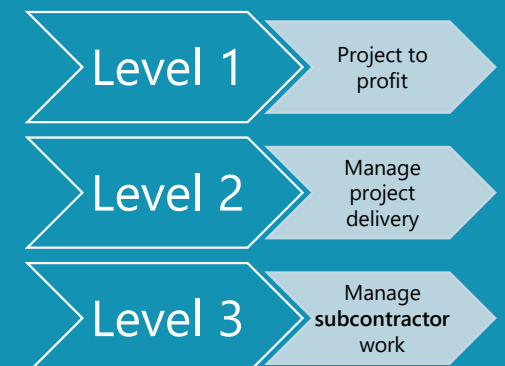


- Subcontracts are visible to accounts payable as purchase orders, with receipts auto-generated upon work completion.
- Accounts payable can match invoices to reported work using the three-way match policy in Dynamics 365 Finance, preventing incorrect invoices.

Deployment type:



## Business Process Catalog Reference





# Resources - General

- [Overview - Dynamics 365 Project Operations | Microsoft Docs](#)
- [Dynamics 365 Project Operations series - Microsoft Dynamics Blog](#)
- [Community - Dynamics 365 General - Forums, Blogs, Support](#)
- [Roadmap - Product Updates | Microsoft Dynamics 365](#)
- [New and planned features for Dynamics 365 Project Operations](#)
  - [2024 release wave 2 | Microsoft Learn](#)
  - [2024 release wave 1 | Microsoft Learn](#)
  - [2023 release wave 2 | Microsoft Learn](#)
- [Ideas - Ideas \(dynamics.com\)](#)
- [FastTrack - Microsoft FastTrack, move to the cloud with confidence](#)



# Q & A



# Thank you



