

What's New in Project Operations – 2023 Release Wave 2

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Amar Kumar
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Martin Walker



Agenda

-
- What's New 2023 Release Wave 2 - Feature Reviews
 - Q&A

Generate project plan using Copilot



On a project, a project manager can generate the WBS using generative AI.

Once the project description is updated, generative AI can produce a hierarchical task structure for the project with durations.

The project manager can then edit the task plan for any changes, add or remove tasks, edit durations, and add dependencies between tasks with a great starting point.

Deployment type:



Business Process Catalog Reference

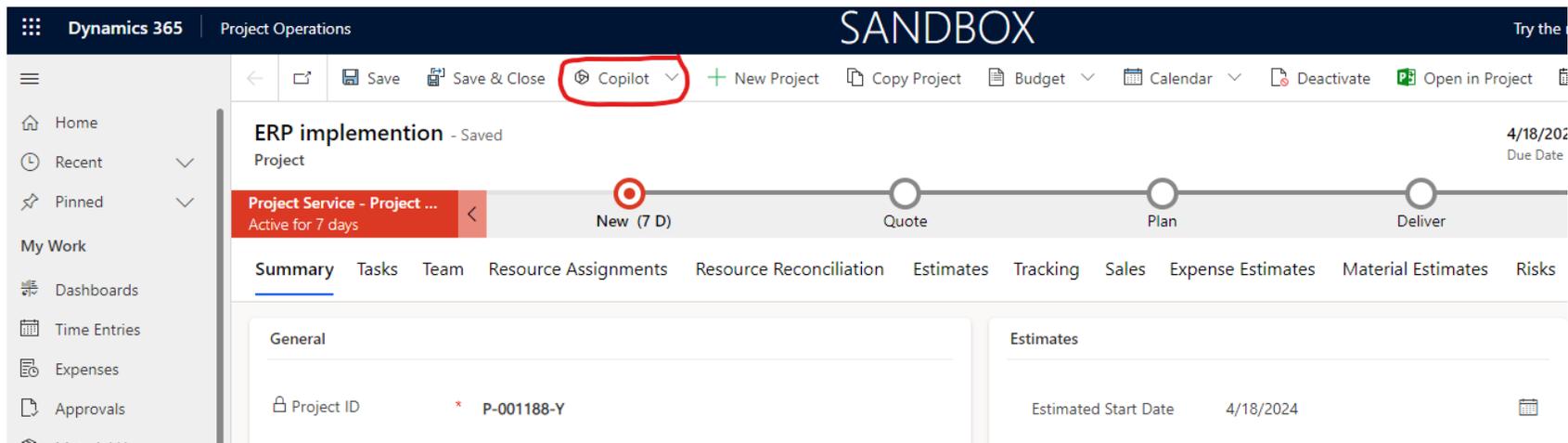


Use Case – Generate project plan

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations resource/non-stock to manage their projects.

As project manager for D365 implementation, June Law wants to create a project plan.

To prepare the project plan quickly and more efficiently, June Law would like to use the new “Task plan” feature in co-pilot to auto-populate the tasks in work breakdown structure which she could then use to make updates.



The screenshot displays the Microsoft Dynamics 365 Project Operations interface. The top navigation bar includes 'Dynamics 365', 'Project Operations', and 'SANDBOX'. The main area shows a project titled 'ERP implementation - Saved' with a due date of '4/18/2024'. A progress bar indicates the project is in the 'New (7 D)' phase, with subsequent phases 'Quote', 'Plan', and 'Deliver'. The 'Copilot' button is highlighted with a red circle. Below the progress bar, a navigation menu includes 'Summary', 'Tasks', 'Team', 'Resource Assignments', 'Resource Reconciliation', 'Estimates', 'Tracking', 'Sales', 'Expense Estimates', 'Material Estimates', and 'Risks'. The 'General' tab is active, showing the 'Project ID' as 'P-001188-Y' and the 'Estimated Start Date' as '4/18/2024'.

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←
☰ Focused view
📊 Show Chart
+ New Project
🗑️ Delete
↻ Refresh
👤 Collaborate
📊 Visualize this view
✉️ Email a Link
🔍 Filter by keyword
🔗 Share

Give your app a fresh new look by trying out the latest layouts, themes, and colors. You can switch back at any time. ✕

All Active Projects												
Project ID	Name	Customer	Start Date	Finish Date	Actual Start	Actual Finish	Effort (Ho...)	Effort Com...	% Complete	Estimated ...	Actual Tot...	Cost Cons...
P-001010-Q	AB_ProjectTest	SP Test Cust...	7/25/2022	7/25/2022 4...			0.00	0.00	0.00	\$0.00	\$0.00	
P-001195-M	AV D365 ERP & CRM ...	Gamma Sol...	4/25/2024	6/6/2024 12...			0.00	0.00	0.00	\$0.00	\$0.00	
P-001170-B	Cost PL Demo		3/25/2024				0.00	0.00	0.00	\$0.00	\$0.00	
P-001182-M	Drug Discovery	Gamma Sol...	4/16/2024	8/20/2024 1...			0.00	0.00	0.00	\$0.00	\$0.00	
P-001188-Y	ERP implementation	Gamma Sol...	4/18/2024	4/18/2024 3...			0.00	0.00	0.00	\$0.00	\$0.00	
P-001147-V	EXT PRJ	Gamma Sol...	2/1/2024	12/31/2024 ...			1,000.00	0.00	0.00	\$0.00	\$0.00	
P-001163-N	Extr Project for Adob...	Gamma Sol...	3/12/2024				0.00	1.00	100.00	\$0.00	\$120.00	
P-001012-R	Fresh Buildout - Facili...	H-E-B	9/19/2022	5/26/2023 1...	9/19/2022		312.00	192.00	52.17	\$72,096.00	\$35,035.50	40.83
P-001076-D	Fresh Buildout - Facili...	H-E-B	7/14/2023	9/14/2023 1...			312.00	0.00	0.00	\$72,096.00	\$0.00	0.00
P-001013-S	Fresh Buildout - Site ...	H-E-B	10/10/2022	10/13/2022 ...	10/10/2022		88.00	0.00	0.00	\$14,480.00	\$0.00	0.00
P-001014-M	Fresh Buildout - Site ...	H-E-B	10/17/2022	10/21/2022 ...	10/17/2022	10/21/2022	56.00	56.00	100.00	\$9,904.00	\$9,272.00	100.00
P-001015-H	Fresh Buildout - Site ...	H-E-B	10/24/2022	11/1/2022 1...	10/3/2022	10/28/2022	48.00	48.00	100.00	\$8,704.00	\$8,704.00	100.00
P-001016-M	Fresh Buildout - Site ...	Garden Desi...	10/3/2022	1/18/2023 1...			112.00	0.00	0.00	\$20,560.00	\$0.00	0.00
P-001023-K	Garden design Nov s...	Garden Desi...	11/14/2022	11/14/2022 ...			0.00	0.00	0.00	\$60.00	\$0.00	
P-001039-V	Hong Kong consttruc...	Garden Desi...	1/13/2023	2/9/2023 1...			91.57	0.00	0.00	\$10,932.40	\$0.00	0.00
P-001192-Y	ICV	Gamma Sol...	4/19/2024	4/23/2024 4...			32.00	0.00	0.00	\$12,448.00	\$0.00	0.00
P-001193-J	ICV2	Gamma Sol...	4/19/2024	4/24/2024 1...			48.00	0.00	0.00	\$13,520.00	\$0.00	0.00
P-001044-L	Installation work	RB Hyperdri...	1/19/2023				0.00	0.00	0.00	\$0.00	\$0.00	
P-001046-C	LA Project AD	LA test lead	2/16/2023	3/4/2023 1...	2/16/2023	3/3/2023	88.00	0.00	0.00	\$27,944.00	\$0.00	0.00
P-001029-Q	MAW_TestPS01	MW Test Cu...	11/23/2022	12/2/2022 1...			56.00	0.00	0.00	\$6,552.00	\$0.00	0.00

Increase WBS limits to 1,500 tasks



This feature enhances the flexibility and complexity of project planning and management by providing an enhanced capability to generate comprehensive work breakdown structures for up to 1000 tasks.

It empowers you to create structures that are twice as extensive as the current limit

Deployment type:



Business Process Catalog Reference



Display save status notification for WBS changes



This feature displays the status of an ongoing save operation to anyone viewing the project in Project Operations.

Deployment type:



Business Process Catalog Reference



Display save status notification for WBS changes

TT FY 23 W2 00002 - Saved
Project

Project Service - Project ...
Active for 25 days

New Quote

Summary **Tasks** Team Resource Assignments Resource Reconciliation

Grid Board Timeline Charts Assignments ...

Name Quick look

1	▼ Project Delivery
2	Implement
3	Prepare
4	Operate
5	Hyper-care
6	post Go-live

Name Quick look

In-Progress

TT FY 23 W2 00002 - Saved
Project

Project Service - Project ...
Active for 25 days

New Quote

Summary **Tasks** Team Resource Assignments Resource Reconciliation

Grid Board Timeline Charts Assignments ...

Name Quick look

1	▼ Project Delivery
2	Implement
3	Prepare
4	Operate
5	Hyper-care
6	post Go-live

Name Quick look

Saved

Recent changes you've made couldn't be saved. F

Grid Board Timeline Charts

Filters (0) Conditional coloring

Name

1	PcsTest_REDMOND-truongdo-Task2e221
---	------------------------------------

Failed

Remove team member limits for externally scheduled projects

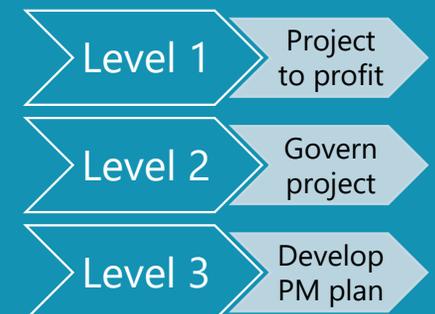


This feature allows customers using externally scheduled projects to assign more than 300 team members per externally scheduled project. This limit was designed to accommodate Project for the web and is not required for projects that use other project management tools.

Deployment type:



Business Process Catalog Reference



Get recommendations on best resources for your project



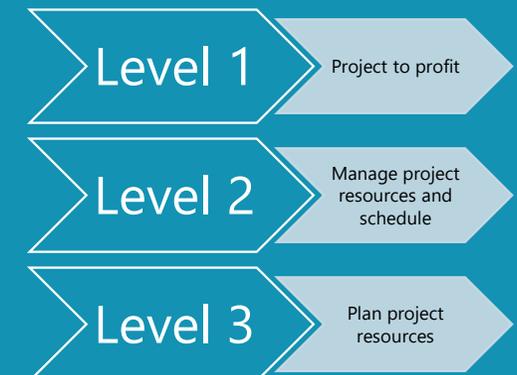
Resource recommendations capability aids Project Managers to review the resources intuitively, compare multiple resources, shortlist and proceed to book them for the project.

Resource Challenges: Availability and skill match are common challenges in resource scheduling for project managers.

Balancing Priorities: Project managers must balance cost, utilization, availability, and skill match, which can sometimes conflict.

Employee vs. External Resource: Choosing between an employee and an external resource significantly impacts business viability and profitability.

Deployment type:



Get recommendations on best resources for your project

Prerequisite

Feature Control

- Enable Resource Recommendation Engine Feature in Project Operations

Enable below dataflow

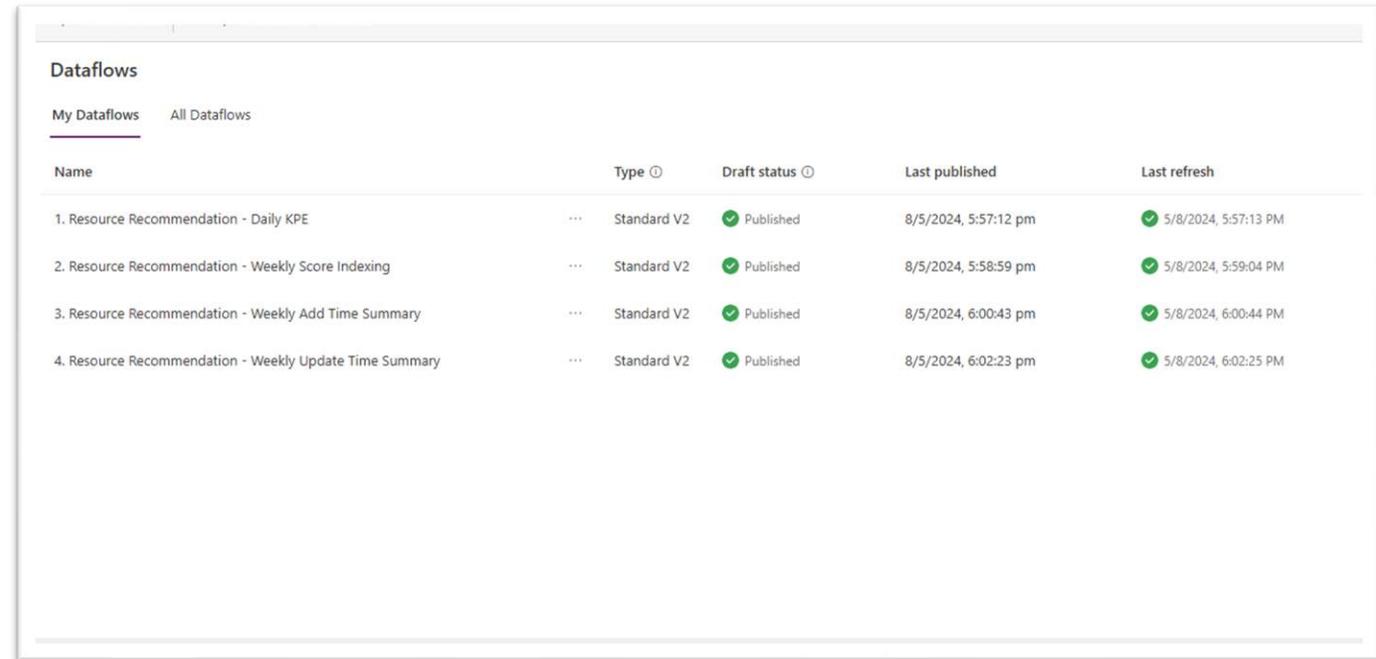
1. Resource Recommendation - Daily KPE
2. Resource Recommendation - Weekly Scoring Indexing
3. Resource Recommendation - Weekly Add Time Summary
4. Resource Recommendation - Weekly Update Time Summary

Activate these dataflows in sequence

Check the refresh timestamp against all these dataflow before using the feature.

References:

[Prerequisites to use resource recommendations \(preview\) | Microsoft Learn](#)



Dataflows					
My Dataflows		All Dataflows			
Name	Type	Draft status	Last published	Last refresh	
1. Resource Recommendation - Daily KPE	Standard V2	Published	8/5/2024, 5:57:12 pm	5/8/2024, 5:57:13 PM	
2. Resource Recommendation - Weekly Score Indexing	Standard V2	Published	8/5/2024, 5:58:59 pm	5/8/2024, 5:59:04 PM	
3. Resource Recommendation - Weekly Add Time Summary	Standard V2	Published	8/5/2024, 6:00:43 pm	5/8/2024, 6:00:44 PM	
4. Resource Recommendation - Weekly Update Time Summary	Standard V2	Published	8/5/2024, 6:02:23 pm	5/8/2024, 6:02:25 PM	

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- Contracted Resou...
- Materials on Order
- Subcontract Miles...
- Projects**

← Focused view Show Chart + New Project Delete Refresh Collaborate Visualize this view Email a Link Flow Excel Templates Export to Excel Share

My Active Projects

Edit columns Edit filters Filter by keyword

<input type="checkbox"/>	Project ID	Name	Customer	Start Date	Finish Date	Actual Start	Actual Finish	Effort (Hou...)	Effort Com...	% Complete	Estimated T...	Actual Tota...	Cost Consu...
<input type="checkbox"/>	P-001182-M	Drug Discovery	Gamma Solut...	4/16/2024	8/20/2024 5...			0.00	0.00	0.00	\$0.00	\$0.00	
<input type="checkbox"/>	P-001188-Y	ERP implementation	Gamma Solut...	4/18/2024	4/18/2024 9...			0.00	0.00	0.00	\$0.00	\$0.00	
<input type="checkbox"/>	P-001199-H	FP Percentage Balance	Gamma Solut...	5/2/2024	5/30/2024 1...			0.00	0.00	0.00	\$0.00	\$0.00	
<input type="checkbox"/>	P-001200-T	FP Percentage Balance 2	Gamma Solut...	5/14/2024	7/10/2024 5...			8.00	0.00	0.00	\$2,704.00	\$0.00	0.00
<input type="checkbox"/>	P-001192-Y	ICV	Gamma Solut...	4/19/2024	4/23/2024 9...			32.00	0.00	0.00	\$12,448.00	\$0.00	0.00
<input type="checkbox"/>	P-001193-J	ICV2	Gamma Solut...	4/19/2024	4/24/2024 5...			48.00	8.00	16.67	\$13,520.00	\$1,800.00	14.74
<input type="checkbox"/>	P-001181-B	Office renovation	Gamma Solut...	4/15/2024	4/20/2024 5...			0.00	0.00	0.00	\$0.00	\$0.00	
<input type="checkbox"/>	P-001201-W	QUICK Create	Gamma Solut...	5/14/2024	7/23/2024 5...			400.00	0.00	0.00	\$135,200.00	\$0.00	0.00
<input type="checkbox"/>	P-001189-L	Sample project	Gamma Solut...	4/18/2024	4/26/2024 5...			40.00	8.00	20.00	\$12,112.00	\$2,704.00	22.32
<input type="checkbox"/>	P-001180-H	TT FY 23 W2 00001	Gamma Solut...	4/1/2024	5/8/2024 5:3...			0.00	0.00	0.00	\$0.00	\$0.00	
<input type="checkbox"/>	P-001197-R	TT FY 23 W2 00002	Gamma Solut...	5/1/2024	5/31/2024 12...	4/29/2024		176.00	164.00	77.36	\$40,696.00	\$37,430.00	77.61
<input type="checkbox"/>	P-001211-J	TT FY 23 W2 00003	Gamma Solut...	5/1/2024	7/10/2024 5...			400.00	0.00	0.00	\$77,648.00	\$0.00	0.00
<input type="checkbox"/>	P-001212-Z	TT FY 23 W2 00004	Gamma Solut...	4/1/2024	7/10/2024 5...			400.00	0.00	0.00	\$77,648.00	\$0.00	0.00
<input type="checkbox"/>	P-001217-N	TT FY 23 W2 00005	Gamma Solut...	6/1/2024	8/10/2024 5...			400.00	14.00	3.50	\$77,648.00	\$1,890.00	2.43

Rows: 14

Enable default financial dimensions for bookable resources



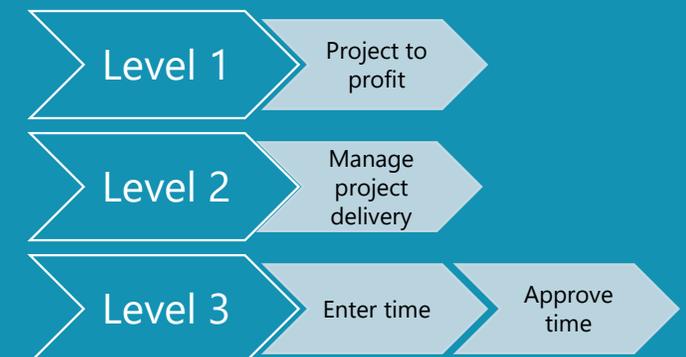
This feature recognizes the financial dimensions specified on the employee from time entries and brings the employee reference into the integration journal.

The employee's financial dimensions applies to the integration journal, and costs will be posted with the employee's financial dimensions to both the project subledger and the associated general ledger voucher.

Deployment type:



Business Process Catalog Reference



Use case to enable default financial dimensions for bookable resources

Contoso Robotics USA (USPM) is a professional services company who implement ERP for various organisation. Contoso will be using project operations resource/non-stock to manage their projects.

All employees are expected to submit their timesheet weekly by 4 pm on Friday.

In the employee master, Contoso Robotics capture the service line financial dimension of each employee so that it gets captured while timesheet is being processed in project operations.

- Adi is a Solution Architect, working in the Business Application department.
- He is setup as an employee in the Employee master of USPM with "Strategy Consulting" as the Service line financial dimension.
- When Adi is submitting his timesheet in Project Operations , Adi's resource is linked to the integration journal and cost should be posted with the financial dimension into the project subledger and associated general ledger voucher with financial dimension mapped.



Worker to Bookable resource

Prerequisite

Required Dual write solutions

- Dual-write core solution
- Dynamics 365 HR common tables
- Dual-write Dynamics 365 Human Resource
- Dynamics 365 HR Integration to URS

Dual Write maps –Initial Sync from FO>CE

- *Worker*
- *Certificate type*
- *Skills*
- *Rating level*
- *Rating model*

References:

[Human resources to bookable resource integration - Human Resources | Dynamics 365 | Microsoft Learn](#)

Power Platform admin center

Environments > [Environment Name] > Dynamics 365 apps

Check the status of Dynamics 365 apps and manage them across your org. [Learn more](#)

Name ↑	Status	Publisher
Dataverse Accelerator	Update available	Microsoft Dynamics 365
Dual-write application orchestration solution	Installed	Microsoft Dynamics 365
Dual-write core solution	Installed	Microsoft Dynamics 365
Dual-write Dynamics 365 Human Resources	Installed	Microsoft Dynamics 365
Dual-write Party and Global Address Book Solutions	Update available	Microsoft Dynamics 365
Dynamics 365 ChannelExperienceApps	Installed	Microsoft Dynamics 365
Dynamics 365 Channel Integration Framework	Installed	Microsoft Dynamics 365
Dynamics 365 ContextualHelp	Installed	Microsoft Dynamics 365
Dynamics 365 Customer Service Analytics	Installed	Microsoft Dynamics 365
Dynamics 365 Customer Service Intelligence	Installed	Microsoft Dynamics 365
Dynamics 365 Customer Voice	Installed	Microsoft Dynamics 365
Dynamics 365 HR Common Tables	Installed	Microsoft Dynamics 365
Dynamics 365 HR Integration to URS	Installed	Microsoft Dynamics 365

Enable default financial dimensions for bookable resources

Prerequisite

Required Dual write solutions

- Dynamics 365 HR Integration to URS

Feature (to be enabled in FO)

- Use employment default dimensions on integration journals

Dual Write maps –Initial Sync from CE>FO

- *Project worker resource import*

References:

[Financial dimension defaults | Microsoft Learn](#)

The screenshot displays the Microsoft Dynamics 365 Finance and Operations interface. At the top, the 'Feature management' section is visible, showing a feature named 'Use employment default dimensions on integration journals' which is enabled (green checkmark) and was added on 3/8/2024. Below this, the 'Table mappings' section for the 'Project worker resource import' table map is shown. The table map is currently using a read-only version and is in a running state. The table mappings are as follows:

Column	Map type	Column	Issues
PERSONNELNUMBER [PERSONNELNUMBER]	<	cdm_workeridid.cdm_workernumber [Worker (Worker Number)]	
PROJCDRESOURCEID [PROJCDRESOURCEID]	<	bookableresourceid [Bookable Resource]	

Standard view

Filter

Skill	Level type	Level	Level date	Examiner	Years of experi...	Verified	Verified by
	Actual						

Skills | Adi VJ

Standard view

Skill	Level type	Level	Level date	Examiner	Years of experi...	Verified	Verified by
	Actual						

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 - Bookings
 - Requests
- Settings
 - Roles
 - Skills
 - Proficiency Models
 - Priorities
 - Requirement Statuses
 - Booking Statuses
 - Scheduling Paramete...

Save Save & Close + New Show Work Hours Deactivate Delete Refresh Check Access Process Assign Flow Share

Adi VijayShankar - Saved
 Bookable Resource

General Project Service Scheduling Work Hours Omnichannel **Time Entries** Related

Show Chart + New Time Entry Add Existing Time Entry Refresh Flow Run Report Excel Templates Export Time Entries Show As

Time Entry Associated View

Filter by keyword

Create budgets with summarization during estimate import

GA

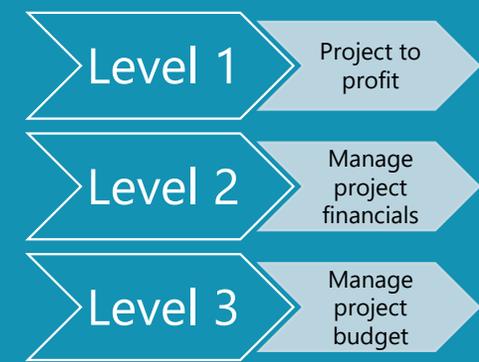


This feature enables flexible forecast line creation from budgets by summarizing budget lines at a task, role, or contract level for better forecast management.

Deployment type:



Business Process Catalog Reference



Use Case – Support historical tracking using project sales budget

June Law, the project manager has already created task plan and assigned the generic roles for the tasks and now while she wants to generate budget based on the estimate. Although, while generating the budget she wants it to be generated at higher aggregate level for cost budgets.



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 - Subcontract Mileston...
 - Vendor Invoices
- Projects

← ↻ Save Save & Close Copilot + New Project Copy Project Budget Calendar Deactivate Open in Project Book Delete Refresh Project Totals Refresh Share

TT FY 23 W2 00007 - Saved 9/28/2024 5:30 AM **\$77,648.00** 0.00 0.00
 Project Due Date Estimated Labor Cost Cost Consumption % Progress %

Project Service - Project ... Active for 69 hours

New (69 Hrs) Quote Plan Deliver Complete Close

- Summary Tasks Team Resource Assignments Resource Reconciliation Time phased estimates Tracking Sales Estimates Risks Calendar Related

General

Project ID	P-001227-M
Name	TT FY 23 W2 00007
Description	Budget definition project
Owning Company	USPM
Customer	Gamma Solutions
Scheduling engine	Project for the Web
Currency	US Dollar
Scheduling Engine	Project for the Web
Contracting Unit	Contoso Robotics US
Project manager	Kumar Amar

Estimates

Estimated Start Date	7/21/2024
Finish Date	9/28/2024 5:30 AM
Effort (Hours)	400.00
Estimated Labor Cost	\$77,648.00
Estimated Expense Cost	\$0.00
Estimated Material Cost	\$0.00
Estimated Total Cost	\$77,648.00

Actuals

Actual Start	---
Actual Finish	---
Actual Labor Cost	\$0.00
Actual Expense Cost	\$0.00
Actual Material Cost	\$0.00
Actual Total Cost	\$0.00
Effort Completed (Hours)	0.00

Status

Overall Project Status	---
Comments	---
Status Updated On	---

Calendar

Schedule mode	Fixed effort
Hours per day	8.00
Hours per week	40.00
Days per month	20

Timeline

Search timeline

Enter a note...

Highlights

Recent

Modified on: 1:16 PM

Note modified by Kumar Amar

Project budget creation from selected source completed with er The budget has been created with 6 budget lines, import...

Log_Budget_Import_7292024-74638 AM.txt

AI Assisted Reports (Reporting Entity)

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General

Project ID: P-001227-M

Name: TT FY 23 W2 00007

Description: Budget definition project

Owning Company: USPM

Customer: Gamma Solutions

Scheduling engine: Project for the Web

Currency: US Dollar

Scheduling Engine: Project for the Web

Contracting Unit: Contoso Robotics US

Project manager: Kumar Amar

Estimates

Estimated Start Date: 7/21/2024

Finish Date: 9/28/2024 5:30 AM

Effort (Hours): 400.00

Estimated Labor Cost: \$77,648.00

Estimated Expense Cost: \$0.00

Estimated Material Cost: \$0.00

Estimated Total Cost: \$77,648.00

Actuals

Actual Start: ---

Actual Finish: ---

Actual Labor Cost: \$0.00

Actual Expense Cost: \$0.00

Actual Material Cost: \$0.00

Actual Total Cost: \$0.00

Effort Completed (Hours): 0.00

Calendar

Schedule mode: Fixed effort

Hours per day: 8.00

Hours per week: 40.00

Days per month: 20

Timeline

Search timeline

Enter a note...

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Log_Budget_Import_7292024-74638 AM.txt

Status

Overall Project Status: ---

Comments: ---

Status Updated On: ---

AI Assisted Reports (Reporting Entity)

TT FY 23 W2 00007 - Saved
Project

9/28/2024 5:30 AM Due Date \$77,648.00 Estimated Labor Cost 0.00 Cost Consumption % 0.00 Progress %

Project Service - Project ... Active for 69 hours

New (69 Hrs) Quote Plan Deliver Complete Close

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Actuals

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Actual Finish	---
Actual Labor Cost	\$0.00
Actual Expense Cost	\$0.00
Actual Material Cost	\$0.00
Actual Total Cost	\$0.00
Effort Completed (Hours)	0.00

Status

Overall Project Status	---
Comments	---
Status Updated On	---

Calendar

Schedule mode	Fixed effort
Hours per day	8.00
Hours per week	40.00
Days per month	20

Timeline

Search timeline

Enter a note...

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- Vendor Invoices
- Projects

Navigation icons: Search, Home, Recent, Pinned, My Work, Dashboards, Time Entries, Expenses, Approvals, Material Usage, Projects, Schedule Board, Resource Utilization, Resources, Roles, Contract Workers, Project Reports, Purchasing, Vendors, Purchase Price Lists, Subcontracts, Contracted Resource..., Materials on Order, Subcontract Mileston..., Vendor Invoices, Projects.

Support historical tracking using project sales budget

GA



Versioned Snapshot:

Project managers can create these snapshots at different project lifecycle stages, accommodating revisions and scope changes.

Budget Revisions:

Project managers can revise the project sales budget when encountering new scopes or changes. This enables ongoing tracking of billed sales against the updated budget.

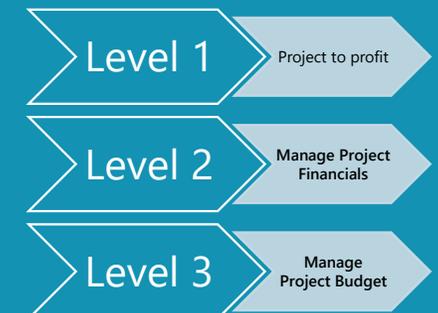
This feature helps with planning Project budget management and time-phased forecasting

[Create and delete project sales budgets | Microsoft Learn](#)

Deployment type:



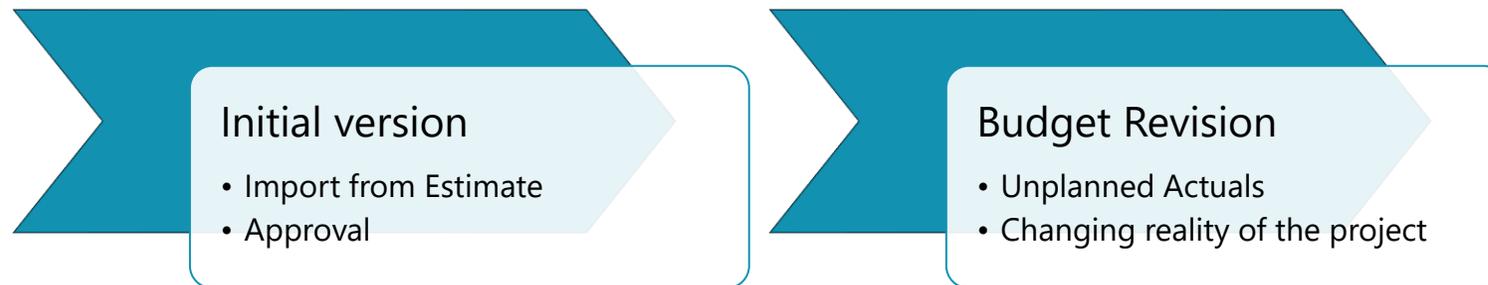
Business Process Catalog Reference



Use Case – Support historical tracking using project sales budget

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations resource/non-stock to manage their projects. Definition of budget and proper versioning in case of any revisions becomes the import ask by project managers.

June Law, while working on a project can easily create budget based on estimate defined and in case of any possible changes after project execution has started, she will be able to revise the project budget by creating a new version.



Save Save & Close Copilot New Project Copy Project Budget Calendar Deactivate Open in Project Book Delete Refresh Project Totals Share

TT FY 23 W2 00008 - Saved
Project

9/28/2024 5:30 AM Due Date \$77,648.00 Estimated Labor Cost 3.13 Cost Consumption % 4.50 Progress %

Project Service - Project ... Active for 7 minutes

New (7 Min) Quote Plan Deliver Complete Close

- Summary
- Tasks
- Team
- Resource Assignments
- Resource Reconciliation
- Time phased estimates
- Budget
- Tracking
- Sales
- Task Billing Setup
- Estimates
- Risks
- Calendar
- Actuals
- Related

General

Project ID: P-001229-F

Name: TT FY 23 W2 00008

Description: Budget definition project

Owning Company: USPM

Customer: Gamma Solutions

Scheduling engine: Project for the Web

Currency: US Dollar

Scheduling Engine: Project for the Web

Contracting Unit: Contoso Robotics US

Project manager: Kumar Amar

Status

Overall Project Status: ---

Comments: ---

Status Updated On: ---

Estimates

Estimated Start Date	7/21/2024
Finish Date	9/28/2024 5:30 AM
Effort (Hours)	400.00
Estimated Labor Cost	\$77,648.00
Estimated Expense Cost	\$0.00
Estimated Material Cost	\$0.00
Estimated Total Cost	\$77,648.00

Calendar

Schedule mode: Fixed effort

Hours per day: 8.00

Hours per week: 40.00

Days per month: 20

Actuals

Actual Start	---
Actual Finish	---
Actual Labor Cost	\$2,430.00
Actual Expense Cost	\$0.00
Actual Material Cost	\$0.00
Actual Total Cost	\$2,430.00
Effort Completed (Hours)	18.00

Timeline

Search timeline

Enter a note...

Highlights

Recent

Modified on: 9:39 PM

Note modified by Kumar Amar

Project budget creation from selected source completed success... The budget has been created successfully with 6 budget ...

- Home
- Recent
- Rinned
- My Work
- Dashboards
- Time Entries
- Expenses
- Approvals
- Material Usage
- Projects
 - Projects
 - Schedule Board
 - Resource Utilization
 - Resources
 - Roles
 - Contract Workers
 - Project Reports
- Purchasing
 - Vendors
 - Purchase Price Lists
 - Subcontracts
 - Contracted Resource...
 - Materials on Order
 - Subcontract Mileston...
 - Vendor Invoices
- Projects

AI Assisted Reports (Reporting Entity)

Save Save & Close Copilot New Project Copy Project Budget Calendar Deactivate Open in Project Book Delete Refresh Project Totals Share

TT FY 23 W2 00008 - Saved
Project

9/28/2024 5:30 AM Due Date \$77,648.00 Estimated Labor Cost 3.13 Cost Consumption % 4.50 Progress %

Project Service - Project ... Active for 7 minutes

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- Actuals
- Related

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Comments: ---

Status Updated On: ---

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Finish Date: 9/28/2024 5:30 AM

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Estimated Expense Cost: \$0.00

Estimated Material Cost: \$0.00

Estimated Total Cost: \$77,648.00

Calendar

Schedule mode: Fixed effort

Hours per day: 8.00

Hours per week: 40.00

Days per month: 20

AI Assisted Reports (Reporting Entity)

Actuals

Actual Start: ---

Actual Finish: ---

Actual Labor Cost: \$2,430.00

Actual Expense Cost: \$0.00

Actual Material Cost: \$0.00

Actual Total Cost: \$2,430.00

Effort Completed (Hours): 18.00

Timeline

Search timeline

Enter a note...

Highlights

Recent

Modified on: 9:39 PM

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The budget has been created successfully with 6 budget ...

- Home
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- Subcontract Mileston...
- Vendor Invoices
- Projects

Save Save & Close Copilot New Project Copy Project Budget Calendar Deactivate Open in Project Book Delete Refresh Project Totals Share

TT FY 23 W2 00008 - Saved
Project

9/28/2024 5:30 AM Due Date \$77,648.00 Estimated Labor Cost 3.13 Cost Consumption % 4.50 Progress %

Project Service - Project ... Active for 7 minutes

New (7 Min) Quote Plan Deliver Complete Close

- Summary
- Tasks
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- Risks
- Calendar
- Actuals
- Related

General

Project ID: P-001229-F

Name: TT FY 23 W2 00008

Description: Budget definition project

Owning Company: USPM

Customer: Gamma Solutions

Scheduling engine: Project for the Web

Currency: US Dollar

Scheduling Engine: Project for the Web

Contracting Unit: Contoso Robotics US

Project manager: Kumar Amar

Status

Overall Project Status: ---

Comments: ---

Status Updated On: ---

Estimates

Estimated Start Date: 7/21/2024

Finish Date: 9/28/2024 5:30 AM

Effort (Hours): 400.00

Estimated Labor Cost: \$77,648.00

Estimated Expense Cost: \$0.00

Estimated Material Cost: \$0.00

Estimated Total Cost: \$77,648.00

Calendar

Schedule mode: Fixed effort

Hours per day: 8.00

Hours per week: 40.00

Days per month: 20

AI Assisted Reports (Reporting Entity)

Actuals

Actual Start: ---

Actual Finish: ---

Actual Labor Cost: \$2,430.00

Actual Expense Cost: \$0.00

Actual Material Cost: \$0.00

Actual Total Cost: \$2,430.00

Effort Completed (Hours): 18.00

Timeline

Search timeline

Enter a note...

Highlights

Recent

Modified on: 9:39 PM

Note modified by Kumar Amar

Project budget creation from selected source completed success...
The budget has been created successfully with 6 budget ...

- Home
- Recent
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- Project Reports
- Purchasing
- Vendors
- Purchase Price Lists
- Subcontracts
- Contracted Resource...
- Materials on Order
- Subcontract Mileston...
- Vendor Invoices
- Projects

Assess issues and risks using project manager Copilot

GA



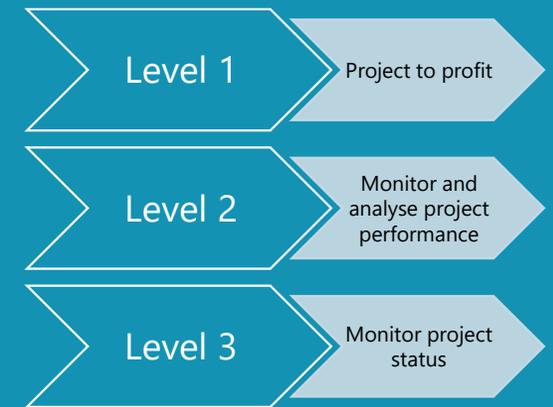
The project manager can be on top of the project and leverage copilot to assess risks and issues with minimal effort.

With Copilot, the project manager can do:

- Periodic Assessment:
 - Copilot assesses the project periodically.
 - Data on risks and issues is recorded in Project Operations.
- Risk Mitigation:
 - Copilot generates mitigation plans for identified risks.
 - Project managers can customize these plans.

Business Process Catalog Reference

Deployment type:

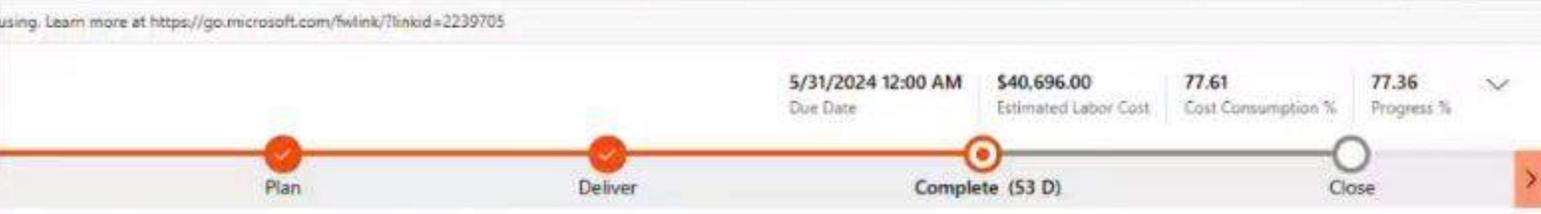


Risk assessments were created with AI. Make sure AI-generated content is accurate and appropriate for your organization. Learn more at <https://go.microsoft.com/fwlink/?linkid=2239705>

TT FY 23 W2 00002 - Saved
Project

Project Service - Project ...
Active for 56 days

New Quote Plan Deliver Complete (53 D) Close



General	
Project ID	* P-001197-R
Name	* TT FY 23 W2 00002
Description	Resource recommendations, Budget, Project status and Issue and Risk register
Owning Company	* USPM
Customer	Gamma Solutions
Scheduling engine	Project for the Web
Currency	US Dollar
Scheduling Engine	Project for the Web
Contracting Unit	* Contoso Robotics US
Project manager	* KA Kumar Amar

Estimates	
Estimated Start Date	5/1/2024
Finish Date	5/31/2024 12:00 AM
Effort (Hours)	176.00
Estimated Labor Cost	\$40,696.00
Estimated Expense Cost	\$0.00
Estimated Material Cost	\$0.00
Estimated Total Cost	\$40,696.00

Actuals	
Actual Start	4/29/2024
Actual Finish	---
Actual Labor Cost	\$37,430.00
Actual Expense Cost	\$0.00
Actual Material Cost	\$0.00
Actual Total Cost	\$37,430.00
Effort Completed (Hours)	164.00

Calendar	
Schedule mode	* Fixed effort
Hours per day	* 8.00
Hours per week	* 40.00

Timeline

Search timeline

Enter a note...

Highlights

Generate status reports with project manager Copilot



Every project manager must send status reports periodically. Usually, these reports contain information relating to the progress of work, budgets, and schedule tracking.

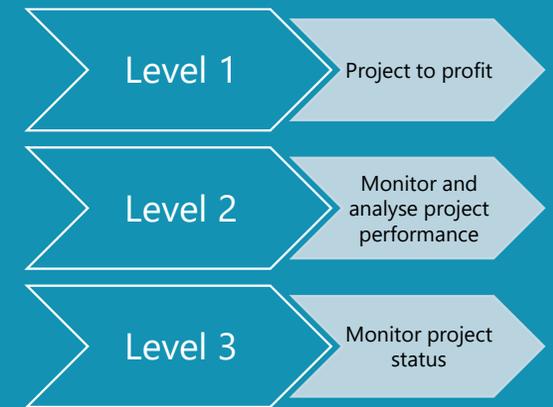
With generative AI, this currently manual task and overhead can be automated. The topics in the status report will cover the following and more:

- Budget tracking
- Vendor and employee productivity
- Work progress and deliverable tracking
- Profitability and revenue targets
- Invoicing status

Deployment type:



Business Process Catalog Reference



Use Case – Generate status report

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations resource/non-stock to manage their projects.

As project manager for D365 implementation, June Law wants to create an internal status report.

To prepare the status report quickly and more efficiently, June Law would like to use the new “internal report” feature in co-pilot.

The screenshot displays the Microsoft Dynamics 365 Project Operations interface. The top navigation bar includes 'Dynamics 365', 'Project Operations', and 'SANDBOX'. The main toolbar contains several icons, with the 'Copilot' icon (a speech bubble with a plus sign) highlighted by a red circle. Below the toolbar, the project details for 'ERP implementation' are shown, including a progress bar with stages: 'New (7 D)', 'Quote', 'Plan', and 'Deliver'. The 'Summary' tab is selected, showing fields for 'Project ID' (P-001188-Y) and 'Estimated Start Date' (4/18/2024).

- Home
- Recent
- Pinned
- My Work
 - Dashboards
 - Time Entries
 - Expenses
 - Approvals
 - Material Usage
- Projects
 - Projects
 - Schedule Board
 - Resource Utilization
 - Resources
 - Roles
 - Contract Workers
 - Project Reports
- Purchasing
 - Vendors
 - Purchase Price Lists
 - Subcontracts
 - Contracted Resource...
 - Materials on Order
 - Subcontract Milesto...
 - Vendor Invoices

← 📄 📁 💾 Save 🗑️ Save & Close 🤖 Copilot ➕ New Project 📄 Copy Project 📄 Budget 📅 Calendar 🗑️ Deactivate 📄 Open in Project 📅 Book 🗑️ Delete ⋮ 🔗 Share 🔄

MWDemoProject3 - Saved 3/2/2024 1:00 AM Due Date \$362,160.00 Estimated Labor Cost 0.37 Cost Consumption % 0.33 Progress %

Project Service - Project ... Active for 10 months

New (10 Mo) Quote Plan Deliver Complete Close

- Summary Tasks Team Resource Assignments Resource Reconciliation Time phased estimates Tracking Sales Task Billing Setup Estimates Risks Calendar Related

General	
Project ID	* P-001099-S
Name	* MWDemoProject3
Description	Software implementation project
Owning Company	* USPM
Customer	MWDemoCustomer3
Scheduling engine	Project for the Web
Currency	US Dollar
Scheduling Engine	Project for the Web
Contracting Unit	* Contoso Robotics US
Project manager	* Martin Walker

Status	
Overall Project Status	---
Comments	---
Status Updated On	---

Estimates	
Estimated Start Date	8/29/2023
Finish Date	3/2/2024
Effort (Hours)	1,500.00
Estimated Labor Cost	\$362,160.00
Estimated Expense Cost	\$7,000.00
Estimated Material Cost	\$0.00
Estimated Total Cost	\$369,160.00

Calendar	
Schedule mode	* Fixed effort
Hours per day	* 8.00
Hours per week	* 40.00
Days per month	* 20

Actuals	
Actual Start	---
Actual Finish	---
Actual Labor Cost	\$1,351.00
Actual Expense Cost	\$0.00
Actual Material Cost	\$0.00
Actual Total Cost	\$1,351.00
Effort Completed (Hours)	5.00

Timeline + 🔖 🔍 ☰ ⋮

🔍 Search timeline

📝 Enter a note...

Get started

Capture and manage all records in your timeline.

Use deferrals for stock or production project scenarios



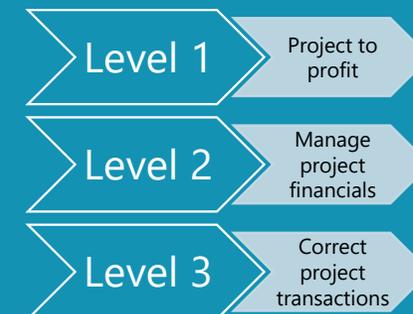
This feature includes the following capabilities:

- Configure cost and revenue deferrals for different project transaction types.
- Record deferred cost and revenue to the project subledger.
- Adjust project transactions with cost and revenue deferrals

Deployment type:



Business Process Catalog Reference



Use case for deferrals for stock or production project scenarios

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations stocked deployment to manage their projects.

Contoso's customer agrees to pay for a yearly subscription for support contract upfront. However, Contoso would like to create a deferral schedule to enable project cost for the service to be deferred monthly. Also, Contoso would like to generate bills for the entire year as subscription fee for services .

Contoso USA can configure and use advanced cost and revenue deferrals. A deferral schedule can be created to enable project revenue for the service to be recognized monthly. This approach helps manage revenue for the project, because it can be recognized when it's earned.

Project groups

Project group	Name
TM_Def	Time and materials with defe...

General

Project type <u>Time and material</u>	Ledger posting search priority <u>Category</u>	Line property search priority <u>Project</u>	Default line property <u>Billable</u> Verify cost against remaining for... <input type="radio"/> No
--	---	---	--

Ledger

Post costs - hour <u>Deferred</u>	On-account invoicing <u>Balance</u>	Accrue revenue - item <input type="radio"/> No	Deferred revenue - expense <input checked="" type="radio"/> Yes
Post costs - expense <u>Deferred</u>	Accrue revenue - hour <input type="radio"/> No	Accrue revenue - fee <input type="radio"/> No	Deferred revenue - item <input checked="" type="radio"/> Yes
Post costs - item <u>Deferred</u>	Accrue revenue - expense <input type="radio"/> No	Deferred revenue - hour <input checked="" type="radio"/> Yes	Deferred revenue - fee <input checked="" type="radio"/> Yes

Estimate

Cost accounts

Revenue accounts

Cancel PO receipts with connected item requirements



This feature allows you to cancel the product receipt for purchase orders - created from projects, not invoiced and associated with item requirements.

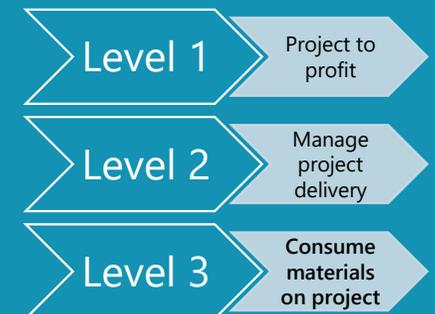
This feature will:

- Cancel posted item requirement packing slip
- Create reversal for posted project transaction
- The original entry and reversal entry are connected and aren't available for further adjustment

Deployment type:



Business Process Catalog Reference



Generate

- Receipts list
- Product receipt
- Intercompany picking list
- Pro forma receipts list
- Pro forma product receipt

Journals

- Receipts list
- Product receipt

All purchase orders | Standard view

0000230 : US_SI_000006 - Capable Sales and Service

Received

Received Confirmed

Lines Header

Summary by Copilot

Purchase order header

Purchase order lines

+ Add line + Add lines Add products Remove Purchase order line Financials Inventory Product and supply Update line Warehouse Engineering change

Ty...	Budget check r...	Line number	Item number	Product name	Procurement category	Variant number	CW quantity	CW unit	Quantity	Unit	Unit price	Adjusted unit ...	Disc ...
		1	S0018	Hardware: Network device					10.00	ea	3,144.00	0.00000	

Line details

Progress-based billing on fixed-price contracts

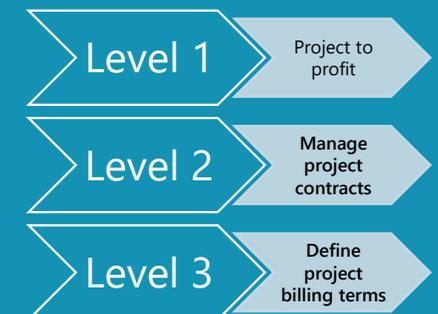


Microsoft Dynamics 365 Project Operations currently supports a milestone-based billing schedule so that companies can invoice their customers at predetermined amounts and dates during course of the project. However, a variation of this exists where a portion of the milestone is invoiced each period instead of the whole milestone. This feature enables project managers to split the value of the contract into a distinct schedule of values that are invoiced based on the progress of the work.

Deployment type:



Business Process Catalog Reference



- Home
- Recent
- Pinned
- Customers
 - Customers
 - Contacts
 - Products
 - Price Lists
- Sales
 - Leads
 - Opportunities
 - Quotes
 - Project Contracts
- Transactions
 - Approved Time
 - Approved Expenses
 - Journals
 - Actuals
- Billing
 - Retainers and Adv...
 - Available Retainer...

MWTC1FP1 - Saved

Order Line · Project Information

Billing Start Date

Milestone N... * ↑	Project	Project T...	Milestone Amount %	Next invoice %	Next i...	Next in... *	Billing S...	Invoic... %												
<input type="checkbox"/> 08/31/2024			\$50,000.00	20.0000	\$10.0...	Ready f...	Not Sta...	\$0.00												
<table border="1"> <thead> <tr> <th>Project Contract Line Customer ↑</th> <th>Milestone Amount %</th> <th>Milestone Date</th> <th>Invoice Status</th> </tr> </thead> <tbody> <tr> <td>A Datum Corporation</td> <td>\$40,000.0000</td> <td>8/31/2024</td> <td>Not Ready for invoicing</td> </tr> <tr> <td>A Datum Corporation</td> <td>\$10,000.0000</td> <td>8/31/2024</td> <td>Ready for invoicing</td> </tr> </tbody> </table>									Project Contract Line Customer ↑	Milestone Amount %	Milestone Date	Invoice Status	A Datum Corporation	\$40,000.0000	8/31/2024	Not Ready for invoicing	A Datum Corporation	\$10,000.0000	8/31/2024	Ready for invoicing
Project Contract Line Customer ↑	Milestone Amount %	Milestone Date	Invoice Status																	
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A Datum Corporation	\$10,000.0000	8/31/2024	Ready for invoicing																	
Rows: 2																				
<input type="checkbox"/> > 09/30/2024			\$50,000.00	40.0000	\$20.0...	Ready f...	Not Sta...	\$0.00												
<input type="checkbox"/> 10/31/2024			\$50,000.00	75.0000	\$37.5...	Ready f...	Not Sta...	\$0.00												
<table border="1"> <thead> <tr> <th>Project Contract Line Customer ↑</th> <th>Milestone Amount %</th> <th>Milestone Date</th> <th>Invoice Status</th> </tr> </thead> <tbody> <tr> <td>A Datum Corporation</td> <td>\$12,500.0000</td> <td>10/31/2024</td> <td>Not Ready for invoicing</td> </tr> </tbody> </table>									Project Contract Line Customer ↑	Milestone Amount %	Milestone Date	Invoice Status	A Datum Corporation	\$12,500.0000	10/31/2024	Not Ready for invoicing				
Project Contract Line Customer ↑	Milestone Amount %	Milestone Date	Invoice Status																	
A Datum Corporation	\$12,500.0000	10/31/2024	Not Ready for invoicing																	

Rows: 6

Improved project invoicing usability and performance

GA

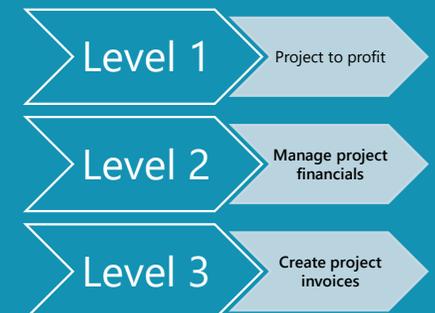


Improvements to the invoice revision (correction) process that significantly reduces the time to correct project-based lines on proforma invoices.

Deployment type:



Business Process Catalog Reference



Improved project invoicing usability and performance

One of the critical aspects of project manager role is ensuring accurate and timely invoicing, newly added efficiencies help manage the projects effectively. The new usability investment that she can leverage are

With just a few clicks, PM efficiently reviews upcoming invoices in the project management system, identifying discrepancies with ease.

Correcting billable hours by selecting relevant transactions, effortlessly revising them, and ensuring accurate invoice amounts.

Adding missed billable items to the invoice during the review, ensuring a seamless process and preventing revenue gaps.

Flagging complex transactions for later review, maintaining focus on critical tasks without losing sight of important issues.

Evaluates the impact of changes on the invoice amount, gaining confidence to approve it.

Improvement in the scale and throughput which leverages xMultiple paradigms and parallelize CRUD options

These enhancements help the project manager to efficiently manage Projects financials, ensuring quick invoice generation, maintaining operational metrics, and satisfying clients.

Support for intercompany vendor invoices in resource and non-stocked based scenarios

GA

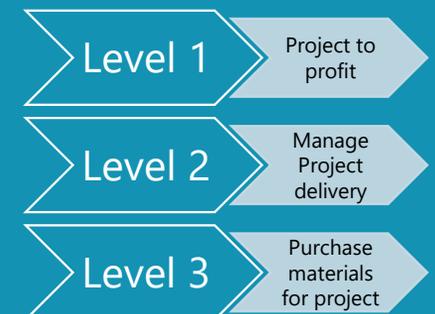


Project Operations resource-based scenarios require support for intercompany vendor invoices. This feature allows the accounts payable team to record the intercompany invoice received from the supplier. There are scenarios where a supplier provides services to more than one legal entity and creates one invoice as required by the terms and conditions.

Deployment type:



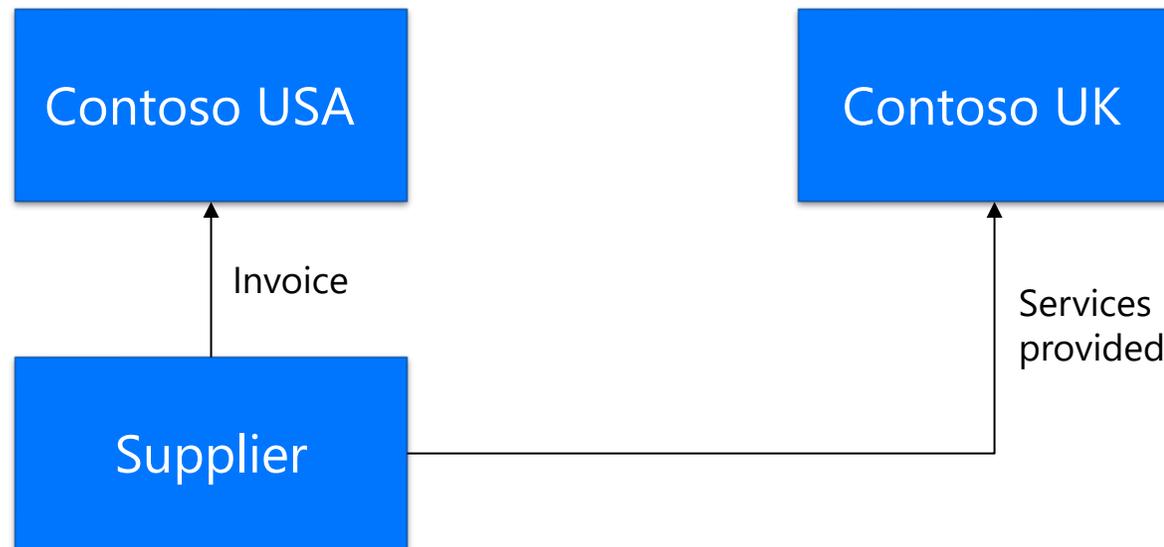
Business Process Catalog Reference



Use Case

Contoso Consulting is a professional services company who implement ERP for various organisation, they have presence in UK and USA. Contoso will be using project operations resource/non-stocked deployment to manage their projects.

Contoso subcontracts tax services for their customers. These services are required for customers of Contoso UK (GBPM) and Contoso USA (USPM) and the supplier is based in the US. In this context, the supplier can send an invoice for services performed for customers of Contoso UK to Contoso USA.



- Actions
- Apply prepayment
- Open lines in Excel

Vendor Invoice | Standard view

SPV001 : ABC Contractors

Lines Header

Vendor invoice header

VENDOR Company uspm	Invoice account ABC1001 ABC Contractors	INVOICE IDENTIFICATION Number SPV001	Invoice description	RELATED DOCUMENTS Purchase order 1	Product receipt Purchase agreement	INVOICE DATES Invoice received date 7/10/2024	Invoice date 7/10/2024	Posting date 7/10/2024	INVOICE STATUS DETAILS On hold <input type="radio"/> No	Match status Not performed Header budget check results Budget check not performed
----------------------------------	---	---	---------------------	---	---------------------------------------	--	---------------------------	---------------------------	--	--

Lines

+ Add line Remove Invoice line Financials Inventory Update line

Budget ch...	Item number	Item name	Procurement category	Deferred	Quantity	Unit	CW quantity	CW unit	Unit price	Line net a...	Product receipt qu...	Price match	Purchase order	Product re...	Auto-gene...
			Subcontract labor	No	10.00	ea			100.00	1,000.00	Not performed	Not performed			<input type="checkbox"/>

Line details

Line details Setup Product Price and discount Project Foreign trade Fixed assets Financial dimensions: 1099

PROJECT IDENTIFICATION Project company gbpm	Project ID P-001162-N	Activity number	Project category Default-Expense	Item number	Line property Chargeable	Role	TRANSACTION Transaction ID USPM-014272 Project date 7/10/2024	COST PRICE Quantity 10.00 Net amount 1,000.00	Unit price 100.00
--	--------------------------	-----------------	-------------------------------------	-------------	-----------------------------	------	--	--	----------------------

Block vendor payments for vendor invoices until PM approval

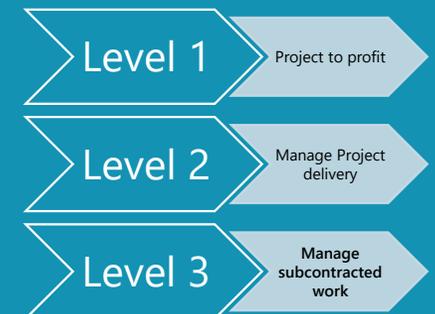
GA



This feature:

- Allows the accounts payable clerk to record the subcontractor invoice but holds the payments for project manager approval.
- Ensures the project manager approves the subcontractor invoices, performs three-way matching in Dataverse, and reconciles the invoice with the services delivered.
- Enables the accounts payable team to make the subcontractor payments using payment journals or the payment proposal process after the project manager gives approval.

Deployment type:



Use Case

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations resource/non-stocked deployment to manage their projects.

Contoso subcontracts tax services for their customers. After the completion of the task and validation of the invoice receipted from the subcontractor, the project manager would like to approve the payment before it is processed by accounts payable.

Standard view ▾

Project management and accounting parameters

- General
- Financial**
- Intercompany
- Set up invoicing options
- Number sequences
- Project Operations on Dynamics 365
- Customer Engagement

Set up financial information for projects

DETAIL LEDGER POSTING

Invoice

Total ▾

PROJECT - SALES TAX

Sales tax group method

Project ▾

Calculation date type

Invoice date ▾

ACCOUNTS RECEIVABLE FINANCIAL DIMENSIONS

Allow updates to project dimensions f...

Yes

DETAIL WIP LEDGER POSTING

Post costs

Total ▾

Item sales tax group method

Item number ▾

Display the default description text of ...

No

VENDOR INVOICE

Manual verification by PM is required

Accrue revenue

Total ▾

Fixed price milestone item sales tax gr...

HOURS ▾

LEDGER

Automatically set accounting date to ...

Yes

Yes

Block vendor payments till PM confir...

Yes

Estimate

Total ▾



← Edit Voucher View settlements Settlement ▾ Paid by checks Original document Open details Promissory note Reverse ▾ Vendor 1099 transactions Inquiry ▾

Vendor transactions | Cov19 : ABC1001

Standard view ▾

Show: All ▾ Date: 7/2/2024 Hide currency revaluations

List General Payment Promissory note Settlement Remittance History 1099 Financial dimensions

LEDGER

Transaction type

Purchase order

Correction

No

Posting profile

Default

Posting definition

FOREIGN CURRENCY REVALUATION

Last foreign currency revaluation adju...

Last foreign currency revaluation adju...

Last foreign currency revaluation adju...

Reason code

Reason comment

Invoice

Cov19

Approved

Yes

Personnel number

000020

Invoice payment release date

Release date comment

Approved date

1/11/2023

Document

Document date

Date of vendor VAT register

Tax invoice ID - purchase

Prepayment facture

Receive document date

Expense mobile app



The new expense mobile app lets you easily enter expense details on the go. You can capture receipts using the camera on your phone, and then match them with credit card or cash expenses. The expense mobile app will be available both on iOS and Android mobile devices.

Dynamics 365 expense management mobile app can perform the following tasks:

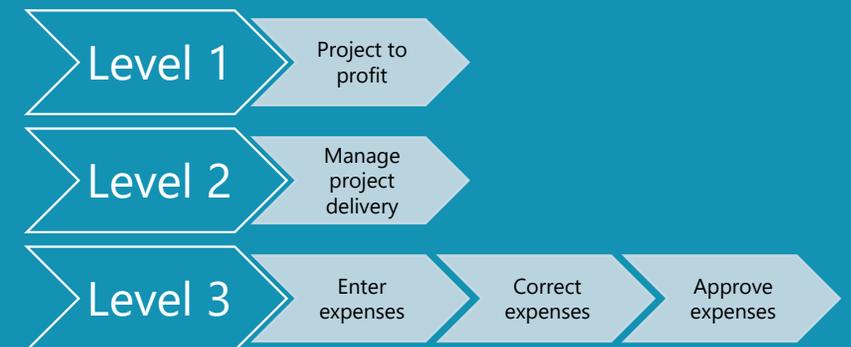
- Create expenses and expense reports.
- Use OCR to capture photos of receipts and extract relevant information.
- Create new receipts, attach and detach receipts, and delete receipts.
- Save, submit, and recall expense reports as needed.
- Access the app from the Power Apps mobile app for real-time expense submission.
- Access the app to approve the expense reports.
- Customize the app to fit your organization's needs.

[TechTalk – Expense mobile app for Dynamics 365 Project Operations](#)

Deployment type:



Business Process Catalog Reference



Support prospects on quotes

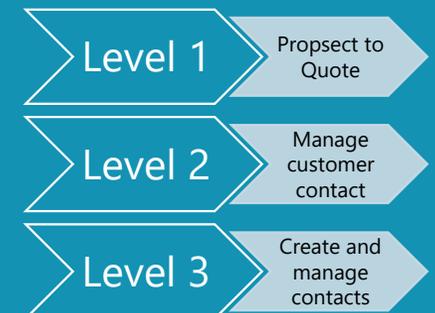
GA



- A new feature has been implemented to handle the conversion of prospective accounts (prospects) into customer accounts.
- This feature includes user interface components and validation logic, enabling seamless transition and accurate quote generation for a wider range of accounts.

Business Process Catalog Reference

Deployment type:



Support prospects on quotes

Create an account with type "Prospect".

Use this Account for creation of Quote.

When this quote is "closed as won" this needs to be ensured that prospect is to be converted as "Customer".

The screenshot displays a CRM interface for a "Prospect TT Quote". The top navigation bar includes options like "Save", "Save & Close", "New", "Open org chart", "Deactivate", "Connect", and "Add to Marketing". The main content area shows account information, including Name, Company, Account Manager, Product Price List, Currency, Status Reason, Requested Date, Expiration Date, Opportunity, Not-to-exceed Limit, Description, Quote ID, Revision ID, Owning Company, and Contracting Unit. A right-hand sidebar contains sections for "Competitive analysis" and "Sales price lists".

Field	Value
Account Name	Name * Prospect TT Quote
Company	Customer * Prospect Techtalk x
Account Number	Account Manager * KA Kumar Amar x
Parent Account	Product Price List * Sales price list x
Relationship Type	Currency * US Dollar x
Ticker Symbol	Status Reason In Progress
Product Price List	Requested Date 7/5/2024
Currency	Expiration Date 7/31/2024
Language	Opportunity ---
Created On	Not-to-exceed Limit ---
	Description ---
	Quote ID * USPMQUO-01035-J1X0Q4
	Revision ID * 0
	Owning Company * USPM
	Contracting Unit * Contoso Robotics US

Copy quotes and contracts across legal entities

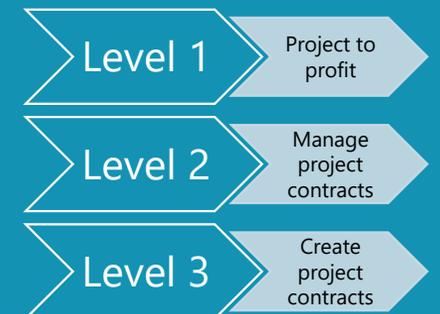


The feature empowers you with the capability to explicitly indicate and define the desired target legal entity, customer, and business unit during the process of duplicating or replicating a quote or contract.

With this functionality, you have complete control and flexibility in specifying the precise entities and units involved in the replication process, thereby enhancing efficiency and accuracy in managing quotes and contracts within their respective contexts.

Business Process Catalog Reference

Deployment type:

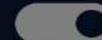


Use Case

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations Resource /Non-stocked deployment to manage their projects across various regions.

June Law, the Sales manager has already created quote for services provided by Contoso Consulting USA to a customer. June Law wants to create a quote for service provided by Contoso Consulting UK which is similar to the quote prepared earlier for Contoso Consulting USA.

Note: This can also be used to copy contracts across legal entities.



Home

Recent

Pinned

Customers

Customers

Contacts

Price Lists

Sales

Leads

Opportunities

Quotes

Project Contracts

Transactions



Save

TNM2 - Saved

Order

Summary

Contract Line

Sales Order Number *

Owning Company *

Name *

Customer *

Account Manager +

Product Price List *

Opportunity

Copy Contract



Select the properties and the pricing option for the new contract.

Topic *

Customer *

Contracting Unit *

Currency *

Request Delivery Date *

Copy Pricing

OK

Close

Support cost-plus pricing for resource time

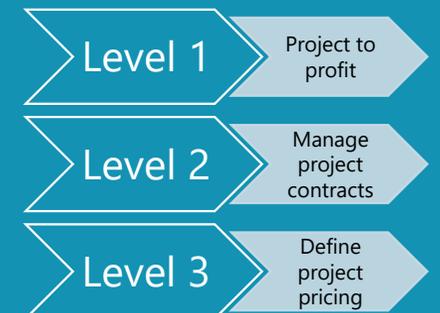


Currently, Project Operations supports the ability to define a bill rate across multiple dimensions. However, the cost is presently not a supposed configuration. This new feature provides the ability to define line items in a sales price rate as a function of a related cost rate. Enabling these capabilities supports less risk-averse contracting models such as cost plus.

Deployment type:



Business Process Catalog Reference



Use Case

Contoso Consulting USA is a professional services company who implement ERP for various organisation. Contoso will be using project operations resource/non-stocked deployment to manage their projects.

Scenario 1 :

When billing the customers , Contoso consulting USA need to have a 25% margin over the cost incurred when resources book time against the project. Using this feature the sales price for the resources time can be arrived as a markup on the cost actual ensuring the margin is constantly maintained

Scenario 2:

When billing the customers , Contoso consulting USA want to provide 20% discount on the cost incurred for project managers time and 40 % discount on account managers time as an initial fee was already collected as collateral to start the work. Using this feature, we can define a price based on role and give a -ve value to markup



Save



Save & Close



Deactivate



Delete



Refresh



Check Access



Flow



New Role Price - Saved

Role Price

General Date Effective Overrides Related ▼

Resourcing Company



[INPM](#) ×



Resourcing Unit



[Contoso Robotics Global](#)

Unit Schedule



[Time](#)

Unit



[Hour](#) ×



Description

Pricing

Price Calculation



Markup over transaction cost

Price



Markup over transaction cost

15.00

Currency



[Indian Rupee](#)

Explore advanced subcontract capabilities

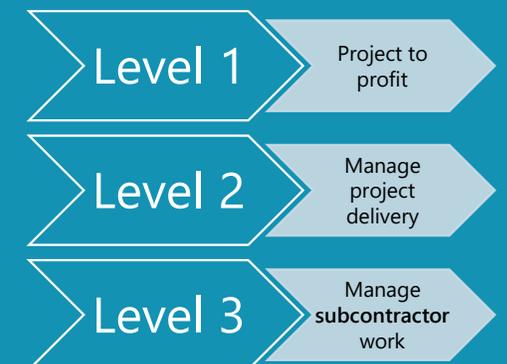
GA



- Subcontracts are visible to accounts payable as purchase orders, with receipts auto-generated upon work completion.
- Accounts payable can match invoices to reported work using the three-way match policy in Dynamics 365 Finance, preventing incorrect invoices.

Business Process Catalog Reference

Deployment type:



Resources - General

- [Overview - Dynamics 365 Project Operations | Microsoft Docs](#)
- [Dynamics 365 Project Operations series - Microsoft Dynamics Blog](#)
- [Community - Dynamics 365 General - Forums, Blogs, Support](#)
- [Roadmap - Product Updates | Microsoft Dynamics 365](#)
- [New and planned features for Dynamics 365 Project Operations](#)
 - [2024 release wave 2 | Microsoft Learn](#)
 - [2024 release wave 1 | Microsoft Learn](#)
 - [2023 release wave 2 | Microsoft Learn](#)
- [Ideas - Ideas \(dynamics.com\)](#)
- [FastTrack - Microsoft FastTrack, move to the cloud with confidence](#)

Q & A



Thank you

