



Fantastic Sales and Where Copilot Finds Them

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Angeliki Patsiavou

A bit about me



Human Evangelist
Speaker
Blogger



Hybrid
CRM Consultant
Change Manager



emPOW&Red humans.net

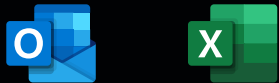


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Making Microsoft 365 speak Sales



From systems of
productivity in
the flow of work




To more efficient
CRM systems, client
interactions and sales

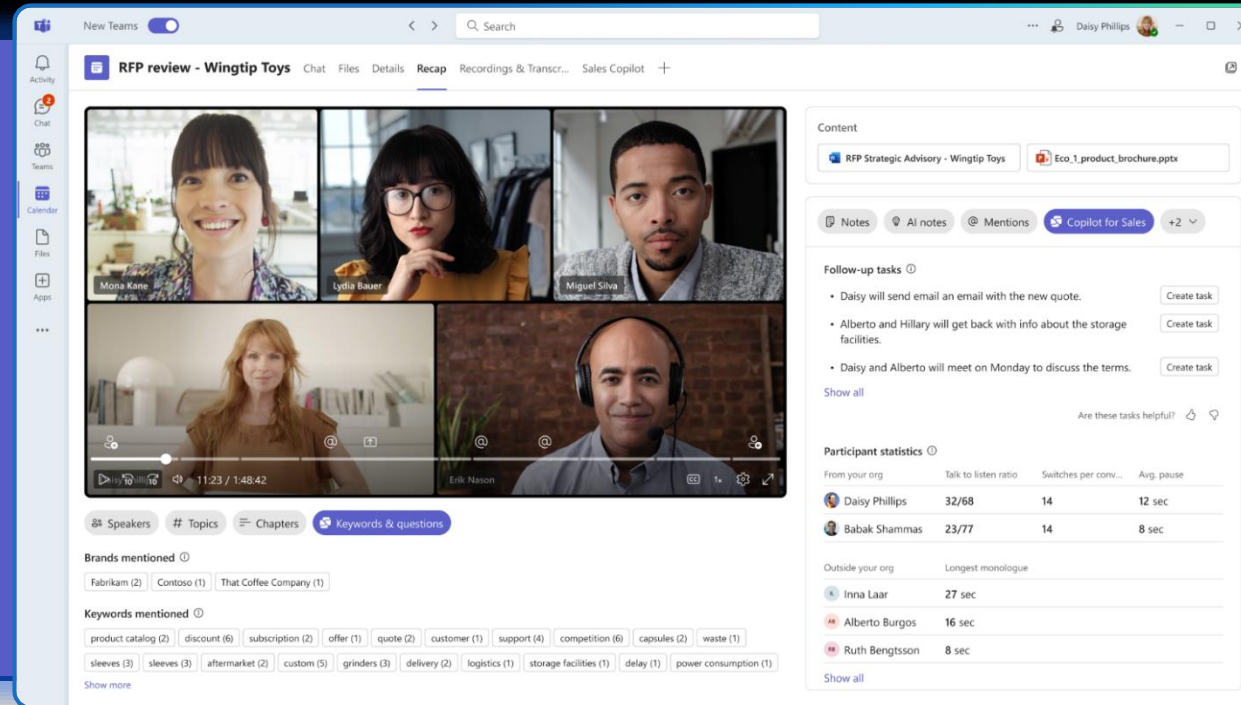
Copilot for Sales is experienced in Microsoft 365

 View opportunity summary

 Analyze sales conversations

 Draft a proposal

 Create a revenue data chart



 Create CRM tasks from a meeting

 Update opportunity stage

 Show conversion rate

 Create a pitch presentation

people.ai

Seismic

PROS

DocuSign

And many more ways to maximize productivity in the flow of work



Users

Individual
Seller

Sales
Manager

Sales
Operations



Demo



Colleagues

More immersive onboarding



Clients

Quicker prospect data capture



Colleagues

More efficient collaboration



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Magical resources to get you started



[Copilot for Sales Tip Time](#) – Amira Beldjilali/ FastTrack Team



[Microsoft Mechanics](#) – Eric Boocock on latest extensibility content



[Microsoft Copilot for Sales Blog](#)



[Training Module](#)



[Adoption Website](#)



[Click-through demo](#)



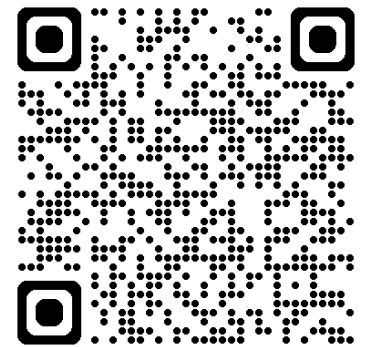
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Thank you

Looking forward to connecting!



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Blog Post