



# Fantastic Sales and Where Copilot Finds Them

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# A bit about me

## Angeliki Patsiavou



Human Evangelist  
Speaker  
Blogger



Hybrid  
CRM Consultant  
Change Manager



*emPOW&Red humans.net*



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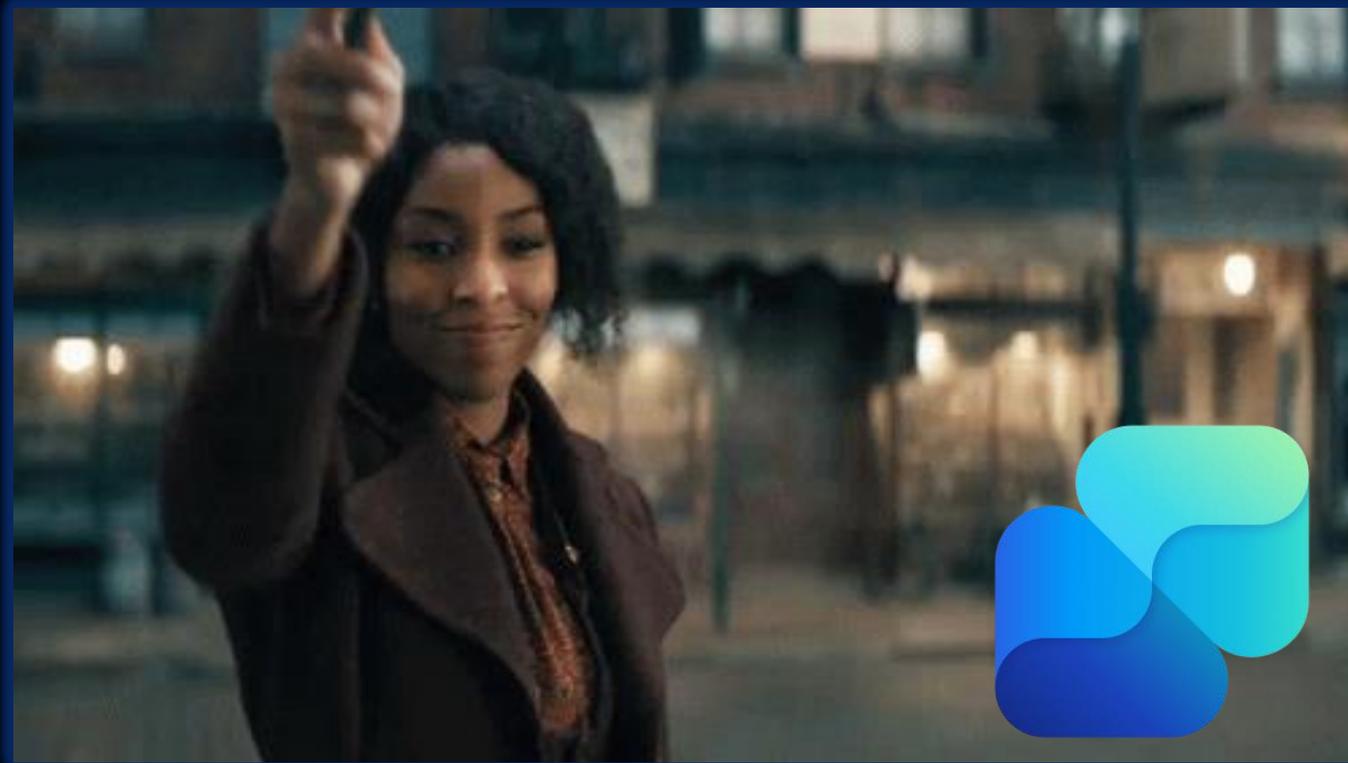


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# Making Microsoft 365 speak Sales

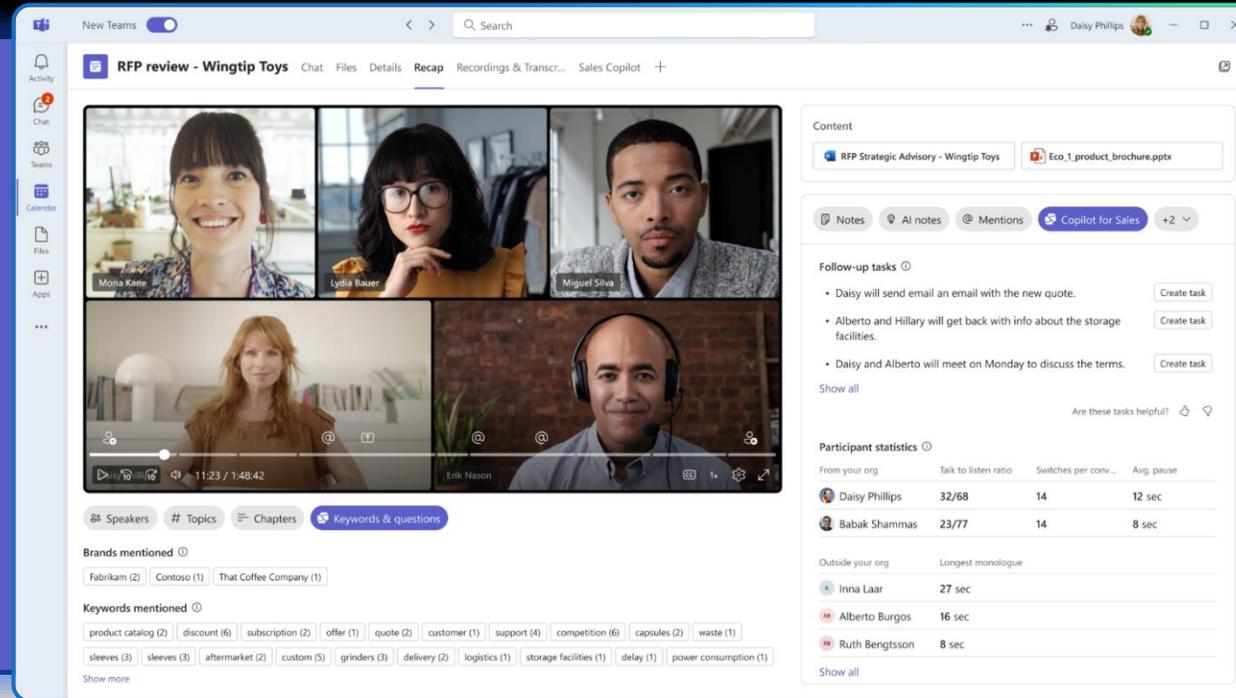


From systems of productivity in the flow of work



To more efficient CRM systems, client interactions and sales

# Copilot for Sales is experienced in Microsoft 365



View opportunity summary

Analyze sales conversations

Draft a proposal

Create a revenue data chart

Create CRM tasks from a meeting

Update opportunity stage

Show conversion rate

Create a pitch presentation

people.ai

Seismic

PROS

DocuSign

And many more ways to maximize productivity in the flow of work



# Users

Individual Seller

Sales Manager

Sales Operations



# Demo



Colleagues

More immersive onboarding



Clients

Quicker prospect data capture



Colleagues

More efficient collaboration



[empoweredhumans.net](https://empoweredhumans.net)

# Magical resources to get you started



[Copilot for Sales Tip Time](#) – Amira Beldjilali/ FastTrack Team



[Microsoft Mechanics](#) – Eric Boocock on latest extensibility content



[Microsoft Copilot for Sales Blog](#)



[Training Module](#)



[Adoption Website](#)



[Click-through demo](#)



# Thank you

Looking forward to connecting!



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Blog Post